# In The Matter Of:

Before the FCC - MANGENTAMEN.

Application of Liberty Cable Co., Inc.

Peter O. Price May 28, 1996

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Page 1	Page		
BEFORE THE FEDERAL COMMUNICATIONS COMMISSION	CONTENTS		
In re: Application of : WT Docket No.	WITNESS EXAMINATION BY COUNSEL		
: 96-41	PETER O. PRICE		
Liberty Cable Co., Inc.			
CONFIDENTIAL	By Mr. Beckner 4		
Tuesday, May 28, 1996	By Mr. Weber 222		
Washington, D.C.	By Mr. Holt 273		
The deposition of PETER O. PRICE, called	EXHIBITS		
·	NUMBER MARKED FOR IDENTIFICATION		
or examination by counsel for Time Warner Cable of	Price No. 1 85		
New York City in the above-entitled matter,	Price No. 2 107		
pursuant to notice, in the offices of Fleischman	Price No. 3 122		
and Waish, L.L.P., 1400 16th Street, N.W., Skth			
Floor, Washington, D.C., convened at 9:35 a.m.,	Price No. 4 171		
pefore David A. Kasdan, RPR, a notary public in and	Price No. 5 181		
or the District of Columbia, when were present on	Price No. 6 184		
behalf of the parties:	Price No. 7 185		
Page 2	Price No. 8 197		
APPEARANCES:	Price No. 9 205		
On behalf of the Applicant:	Price No. 10 212		
ELIOT L. SPITZER, ESQ.	Price No. 11 215		
ROBERT L. BEGLETTER, ESQ.	Price No. 12 219		
Constantine & Partners	Price No. 13 229		
909 Third Avenue	Price No. 14 232		
New York, NY 10022	Price No. 15 252		
(212) 350-2707			
On behalf of Time Warner Cable of New York City:	Page		
BRUCE BECKNER, ESQ.	[1] PROCEEDINGS		
Fleischman and Walsh	[2] Whereupon,		
1400 16th Street, N.W.	[3] PETER O. PRICE		
Sixth Floor	[4] was called for examination by counsel for Time		
Washington, D.C. 20036	[5] Warner Cable of New York City and, after having		
(202) 939-7900	6 been duly sworn by the notary public, was examined		
	7 and testified as follows:		
On behalf of Cablevision of New York City-			
Phase I:	[8] EXAMINATION BY COUNSEL FOR		
CHRISTOPHER A. HOLT, ESQ.	[9] TIME WARNER CABLE OF NEW YORK CITY		
Mintz Levin Cohen Ferris Glovsky & Popeo	[10] (Mr. Keam and Mr. Holt not present.)		
701 Pennsylvania Avenue, N.W.	[11] BY MR. BECKNER:		
Washington, D.C. 20006	[12] Q: Mr. Price, could you please state your		
(202) 434-7300	[13] full name and place of residence for the record.		
On behalf of the Federal Communications	[14] A: My name is Peter Price. I live in New		
Commission:	[15] York City.		
JOSEPH PAUL WEBER, ESQ.			
KATHERINE C. POWER, ESQ.	[16] Q: Are you presently employed, Mr. Price?		
·	[17] A: Yes, I am.		
MARK L. KEAM, ESQ.	[18] Q: Who is your employer?		
Enforcement Division	[19] A: Liberty Cable.		
Federal Communications Commission	[20] Q: What is your job title or description of		
Wireless Telecommunications Bureau	[21] Liberty Cable?		
2025 M Street, N.W.	[22] A: President.		
Washington, D.C. 20554			
(202) 418-0919	Pa(		
	Q: Mr. Price, do you have a college degree?		
	[2] A: Yes, I do.		
	[3] Q: And from what institution and in what		
	[4] subject?		
	[5] A: Princeton University Woodrow Wilson School		
	[6] of International Affairs.		
	[7] Q: What year was that?		
	[8] A: 1962.		
	[9] Q: Do you have any postgraduate education?		
	[10] A: Yes.		
	[11] Q: And in what subject?		
	· · · · · · · · · · · · · · · · · · ·		
	[13] Q: You have a law degree, sir?		
	[14] A: Yes, I do.		
	[15] Q: From what institution?		
	[16] A: Yale Law School.		
	[17] Q: What year did you receive that?		
	[18] A: 1965.		
	[19] Q: Upon graduation from Yale Law School, did		
	[20] you go to work as an attorney?		
	[21] A: Upon graduation I went into the Air Force.		

Page 6 Page 9 [1] going to work for the Post? [1] line of the Air Force? A: I was Chief of Security Police at an Air A: Yes. [2] Q: And what was that? [3] Force Base. [3] A: I was the business manager, which is the Q: Different line of law enforcement? [4] [5] title for publisher, of an undergraduate newspaper, A: Somewhat. 151 [6] The Daily Princetonian. So that was undergraduate. Q: Upon completion of your military service [6] with the Air Force, did you then become a I had a summer job at the Wall Street [8] Journal as an intern, and then I was an assistant practicing attorney? A: I was required by the Pennsylvania Bar to b) to the publisher of Life magazine, subscription (10) take a clerkship period in order to become eligible [10] manager of Sports Illustrated. [11] to be a member of the Bar in Pennsylvania. After I was Director of the Corporate that clerkship, I did not enter the practice of [12] Development for Time, Incorporated, and I was and [13] law, at least as it involves advising clients about [13] am Chairman of Avenue magazine. [14] the law. And also chairman of the board of trustees [14] 115 for a while with the Princeton Tiger magazine, and Q: So I take it you were admitted to the [15] [16] Pennsylvania Bar? somewhere in my murky past I can't remember when A: That's correct. that was. And publisher of the National Sports [17] Q: What kind of work did you do after you Daily somewhere along the way. [18] [19] completed your clerkship in Pennsylvania? Q: What years were you Director of Corporate A: I worked for the Lindsay Administration in Development for Time, Incorporated? 121 New York City as what they called Counsel to the A: That would have been approximately '69, [22] Taxi Commission. I learned at that point that '70, in about then. [22] Page 7 Page 10 [1] being counsel did not necessarily mean being a Q: Did you have that position after you were [2] lawyer because you weren't representing anybody but [2] assistant to the publisher of Life magazine? [3] yourself. A: No. In between I was subscription manager Q: And just so we know what year we are of Sports Illustrated magazine. [5] talking about, approximately what year was that? Q: How did you come to be employed as A: That would have been the end of-beginning [6] President of Liberty Cable or the circumstances of '66, middle of '66, and around there. m that got you involved? Q: I'm not going to take you through your A: Through a conversation with the owner of 191 the company, Howard Milstein, at the beginning of 191 entire work history, so I have a couple of [10] questions. One is, have you ever worked as a [10] 1991. [11] practicing attorney? Q: Were you acquainted with Mr. Milstein [11] A: No, I have not, [12] socially prior to that? Q: Now, I think I read an affidavit that you A: No, I was not. He was an acquaintance. I [14] filed in another proceeding where you said you had [14] believe I had met him once briefly on the street, [15] worked as a journalist; is that correct? Did you [15] so I don't think that qualifies as socializing. [16] work as a journalist? Q: Was Liberty Cable then an operating A: Never. [17] business? Q: Aside from your work for Liberty Cable, A: Yes, it was. [18] [19] have you done any work for a company that's in the Q: Who was running it at that time? go television business? And by that I mean just not A: There was a consultant, I believe, who was [21] necessarily cable, but broadcast TV or local [21] attending to it, named Bob Schwartz, was a [22] television station, for example? [22] relatively small company. And I think Bob and Page 8 Page 11 A: No, I have not. [1] along with Tony Ontiveros, who was the general [1] (Counsel confers with the witness.) [2] manager-I think that was at least his title now A: Counsel asked me to clarify, when I say [3] and I believe it was then-and a couple of other [4] I'm not a journalist, I was publisher of the New [4] executives. 15] York Post, but publishers and editors know the Q: Did Mr. Howard Milstein recruit you for 6 difference between those titles and I was not a [6] the position? n journalist. I was a publisher. A: I wouldn't say "recruit" is the right [8] word. We talked about the opportunity and agreed Q: I appreciated the clarification, and I 191 agree with your first answer that there is a [9] it was a good idea. He hired me, but I'm not sure [10] distinction between the guy that carries the note [10] he recruited me so much that we came to the [11] pad in his back pocket and writes the story and the [11] conclusion that it was a good idea through a [12] conversation. [12] guy that edits it and publishes it. Let's just talk about your work at the New Q: When Mr. Milstein, Mr. Howard Milstein, [13] [14] hired you, did he tell you what he expected you to [14] York Post. When did you first go to work for them? do for the business? A: I believe it was 1987, if I remember the [15] [15] [16] precise date, but I believe it was '87, in around A: I don't think there was a formalized [16] discussion of what the duties were. It was to [17] there.

Q: And what was the position you had with the

Q: Had you had any previous experience in the

[22] newspaper or magazine publishing business before

[19] Post when you started there?

A: Publisher.

(181

[18] manage and grow the business. There were no

[20] it wasn't reduced to a piece of paper.

[19] specifics attached to it. There may have been, but

Q: Okay, I fit into my question to include

[22] anything no matter how informal or oral in the

Page 12 [1] discussion you might have had with Howard Milstein. A: No. It was to grow the business. Q: At the time that you were hired, do you [4] know approximately how many customers Liberty [5] served? A: At that point, I believe it was in the [7] neighborhood of a few thousand. It was more than [8] 2,000, but less than 5,000, but it was in that p neighborhood. Q: What was the method by which Liberty was [11] serving its customers at the time you began work [12] there? A: It was a satellite master antenna, SMATV. [13] Satellite Master Television is what it stands for. [14] Q: So at that time it was not using microwave [16] links to distribute its programming around [17] Manhattan? A: Not that I know of. [18] Q: That was something that came later? [19]

A: As far as I know.

Q: Understood. Do you know when Liberty

Cable was first started?

A: I believe it was in '86, but I wasn't

there, so I really don't know.

C: I understand you weren't there.

When you took the job as president of

Liberty Cable, did you within the first, say, six

months of your taking the job, institute any major

A: Yes. Perhaps they did at one time, but I

[21] wouldn't be involved in that.

[22]

Q: As far as you know?

changes in the way the company was doing business?

MR. SPITZER: Could you clarify that,

regular narrow it in any way? The breadth of that is

difficult. Do you want to focus on any aspect of

the business plan? It's very broad, and it will

would be helpful to the witness.

MR. BECKNER: All right.

BY MR. BECKNER:

[18] Q: In the first six months of your tenure as [19] president, did you increase the staff employed by [20] Liberty Cable?

[21] A: I may have increased the staff slightly, [22] but not significantly. There were no major

[1] changes, as I recall, that I personally was

responsible for during that period. I was learning 131 the business. I had never been a cable TV operator [4] before, so I had a lot to learn. Q: Now, there came a time when Liberty began [5] [6] to use microwave links. (Phone rings and off the record.) (7) A: Yes. [8] Q: Do you remember about what year that was? [9] A: It was the beginning of 1992. I believe [10] [11] it was spring of '92. It might have been February, March, April, in that time period somewhere. Q: Do you know whose idea it was to begin [14] using microwave links to distribute Liberty's [15] program in New York? A: I don't know the paperwork was in motion [16] when I arrived at Liberty Cable, but I believe it [18] was general management consensus it was a good [19] idea. Who originated that thought or by name, I [20] don't know. Q: As part of the process of, I think,

Page 15 [1] through and you arrived at Liberty Cable, did 23 someone there educate you about what was involved [3] in using microwave links to distribute Liberty's [4] program in New York? A: In those first few months, we weren't [6] using microwave, so there really wasn't anything to [7] learn. Q: But I take it from your answer to the previous question, I think as you put it, the [10] paperwork was in motion on the day you arrived; is [11] that correct? A: From what I learned, there was an [13] application made to access a particular frequency. [14] and that that application had been pending for a (15) while. And either when I arrived or shortly after [16] I arrived, it was granted. But as I understood it. that was Federal authority for people to use this [18] frequency, but that frequency wasn't being used [19] when I arrived there. It was just edict from [20] Washington that yes, this was appropriate for use [21] by private cable operators.

Q: So as far as you know, there was not a Page 16 [1] specific application filed by Liberty pending at [2] the FCC to use these frequencies? It was a general [3] policy decision the Commission was making to make 141 them available? A: That's correct. At the time I arrived at [5] [6] Liberty. Q: I take it at some point that, in fact,  $\Box$ [8] Liberty did file its first applications to use 191 these frequencies; is that correct? A: That's correct. [10] Q: And do you remember what year that was? [[11] A: I-believe it was in the spring of '91 [13] after there was Federal authority to file [14] applications, the process. Q: From an operational standpoint, did the [15] [16] ability to use microwave links to transmit its programming in New York, did Liberty have any

[18] advantages that it had not had before?
[19] A: Yes. We saw it was a very efficient way
[20] to distribute video programming as opposed to
[21] building new satellite master antennas for each
[22] additional building.

Page 14

Page 13

Q: Was there a cost difference between the [2] cost of building satellite receiving antennas on a [3] particular building versus building a microwave [4] receive antenna to receive microwave relay signal? Q: Do you know approximately what that [7] difference was? A: I think it depends upon the type of [9] satellite master antenna system you want to build. You could build a simple one for a hundred-thousand dollars. You could build in those days a more [12] complex one for \$300,000. The cost of the [13] accomplishing the same transmission via microwave [14] would be depending upon the property significantly [15] less than that. Q: Could you give me an order of magnitude? A: \$25,000 as opposed to six figures. Q: Now, was it your understanding from the [19] beginning of your involvement in working for [20] Liberty and your knowledge of the possibility that

[21] microwave could be used, was it your understanding

[1] they might not have.

[21]

Page 18 [1] turned on that you had to have a license from the FCC to do that? A: Yes. Q: Now, do you have to have an FCC license to is build a SMATV system to put the antenna on the [6] TOOf? A: Not that I'm aware of, but never during my g tenure did we build a Satellite Master Antenna system. I can't speak to that because I have never undertaken that job. Q: To your knowledge, were the other executives at Liberty whom you were working with, were they also aware of the fact that an FCC license was needed to operate a microwave system? MR. SPITZER: Do you want to clarify who those executives are? MR. BECKNER: Executives is a term he [17] [18] used. MR. SPITZER: Let's lay a foundation. [19] THE WITNESS: There were people involved [20] gij in all types of activities there, so I think it would be unfair to attribute them with knowledge Page 19

BY MR. BECKNER: [2] Q: When you arrived at Liberty, did you (4) observe that there were any-I don't want to use is the term "procedures," but I don't want to convey [6] an excessive degree of formality by using the term. So, with that qualification, let me just [8] ask the question: Had you observed that there were m any procedures in place regulating or governing the [10] company's activity from the point when an agreement [11] was reached with a particular building for Liberty (12) to provide service to that building to the point [13] when Liberty was actually providing service to the [14] building and people who lived there or worked [15] there? A: At the time I joined the company, there (17) were three or four Satellite Master Antenna systems [18] which had been in place, I believe, for several [19] years. The time I arrived, we weren't signing up 201 buildings for microwave reception because we hadn't gal gotten into that mode yet, so there were definitely

p21 not any procedures because we weren't engaged in

Page 20

(1) that line of business yet. Q: By the time you arrived, was the company By soliciting to build additional SMATV systems? A: Not that I know of. They may have been, [5] but I wasn't aware of it. Q: Once the company understood that it had (1) the opportunity to distribute its programming by [8] means of microwave links, did Liberty then begin to m solicit buildings as customers for its service? A: Yes, we did. [10] Q: And approximately when did this happen, if [11] [12] you remember? MR. SPITZER: That meaning the initial [13] [14] solicitation? MR. BECKNER: Correct. THE WITNESS: I would believe it would have been in the spring of '91. Precise date I [18] don't remember, but March, April, May, in that time [19] frame. BY MR. BECKNER: [20] Q: Was that before or after the time you went

221 to work for Liberty, if you know?

Page 21 [1] A: After. Q: So that was pretty shortly after when you [2] By started work? A: That's correct. Q: So I take it, then, that in the spring of 1991, on the assumption that it would receive microwave licenses if it applied for them, Liberty began to solicit buildings in New York to be m customers of its service; is that correct? A: That's correct. [10] Q: Now, at that time or any time thereafter, [12] were a set of procedures put in place to govern the [13] steps that need to be taken from the solicitation [14] to the provision of service in a building? A: At that time, no, there were not, because [16] we didn't know-we hadn't been able to determine [17] from the FCC what exactly the steps were. We had [18] merely submitted applications, but we weren't [18] familiar with the process yet, so we didn't have [20] the procedure because we were-no one had ever done 1211 this before, the least that we were aware of, to [22] apply for these types of licenses. Page 22 So it was impossible to see enough of the [2] landscape to know what a procedure would look like. (Mr. Holt comes in.) MR. BECKNER: I note for the record the [5] gentleman who walked in is Christopher Holt, as you [6] heard me mention before, and he is counsel for [7] Cablevision. [8]

BY MR. BECKNER:

Q: Let me just broaden that question a little [10] bit, Mr. Price, because I intended to refer not merely to the application process, but to the whole [12] process involved in building whatever internal [13] wiring in a building needed to be constructed [14] within a particular building in providing residents [15] with converter boxes if they needed them.

A: We hadn't done it yet for the same reason [17] we hadn't yet installed a building in that time [18] frame in the spring of '91. We had no idea what we [19] would encounter in the way of internal wiring [20] issues. We were just getting to have our first [21] look at buildings. We hadn't constructed a [22] receiver on a roof, let alone received any kind of

[1] permission from the FCC. So that's why we didn't [2] have a procedure. We didn't know what was in front [3] of us to write a procedure yet. It was empirical. [4] And there was no one to ask because no one had done [5] this before.

Q: At some point thereafter, did you either develop a procedure or did a set of procedures [8] evolve, by habit, if nothing else, within the [9] company?

A: As we learned our way along, a set of [11] procedures developed, but they changed to meet the [12] circumstances because we were learning that the [13] reality of getting a building wired and getting a [14] license from the FCC was more complicated than it [15] appeared to be.

Q: When you were in any of the positions that you held with newspapers and magazines prior to [18] working at Liberty, in any of those positions were [19] you involved at all with the editorial product as [20] opposed to, say, the advertising or the business [21] side of-

A: I was never a journalist, if that's the [22]

[1] question. Q: I understand that, and I guess the question that I meant to ask was, were you ever [4] involved in, for example, in what appeared on the [5] opinion page, any kind of editorial opinion page or something that might be in the New York Post, for example? 171 A: The publisher is generally the Chief M Executive Officer and is held responsible for what (10) the business does. Did I write editorials or attempt to [11] influence them? No. That was not my style. [12] Q: Okay. When you were at the New York Post, [13] do you know whether or not the New York Post had 1151 any kind of program or procedure, whatever you want 1161 to call it, by which it would screen, prior to publication, a particular article to make sure it wasn't libelous, for example? A: Yes. Most respectable publications, especially newspapers, go through that process. Q: And you were aware that there was such a [22] pre-publication review process at the Post? Page 25 A: Yes, I was. Q: And that's done as a general practice in [3] the publishing industry to avoid publishing [4] defamatory material; is that correct? A: Yes. Well, to make sure it's correct when [6] it's published. MR. SPITZER: Even if it's defamatory? THE WITNESS: It could be defamatory, [9] Correct. BY MR. BECKNER: [10] Q: At any of the publications where you [12] worked before you worked for Liberty Cable, was [13] there any kind of Equal Employment Opportunity [14] compliance program in place that you were aware of? A: At Time Incorporated, I'm not sure there [16] was. At the New York Post, yes, we had one. At [17] the National Sports Daily, I'm not sure we had one. [18] And at Avenue magazine, I believe there is one, but [19] I can't speak to Time Incorporated. I don't [20] believe they had such a program when I was there. [21] Maybe times have changed. Q: Now I'm going to ask you about the Page 26 [1] responsibilities of particular individuals that you 121 have been advised worked at Liberty Cable, and the 131 time period that I want to refer to is the year [4] 1992, 1993, 1994, and 1995. So I'm not going to repeat that with every

[6] question, if that's okay with you.

A: I have the time frame.

[11] me that.

[18] company?

[12]

[16]

[17]

[19]

[20]

[21]

A: I will,

Q: Yes, sir.

A: That's correct.

A: With Liberty Cable?

Q: However, if I ask about a particular

Q: Thank you. First, Howard Milstein. I

[15] business and the person who hired you.

[10] changed during the period, I would like you to tell

[14] think you identified him before as an owner of the

Q: Does he have a particular title with the

A: Chairman and Co-Chief Executive Officer.

[9] individual and that person's responsibilities

BY MR. BECKNER: [17] [18] A: No, I don't remember the precise date. [19] [20] [21] Co-Chief Executive Officer, I believe. A: That's correct. title with Howard Milstein? [4] with him. Q: Now, Edward Milstein, you said, became at [5] [6] some point co-chairman. A: I believe he was vice chairman and 7 [8] co-chairman. Q: Was he co-chairman with Howard Milstein? 191 A: That's correct. [10] Q: Are those two gentlemen brothers? [11] A: Yes. [12] Q: Now, as I asked you with respect to Howard [13] [16] your observation? A: He was more active, he is more actively 1201 those other corporate involvements with his

Page 27 [1] period, what responsibilities, to your observation. [2] did Mr. Milstein appear to have at Liberty? A: Chairman and Co-Chief Executive Officer. Q: But in an operational or day-to-day sense. 15] was he involved with the business everyday or once a week, to your observation? A: I would say once a week is fair. He has general oversight, as a chairman does, and specific involvement perhaps once a week. Q: Now, Mr. Milstein has other businesses [11] besides Liberty Cable that he's responsible for; is [12] that correct? [13] A: Yes, he does. Q: Without getting specific dates involved, 1151 real estate management ownership in New York City: ner is that correct? A: That's correct. As well as finance, as [18] well as hotels, and I believe there are other businesses he was involved in, but I'm not aware precisely what all his other activities are, but [21] substantial activities. Q: So, to your knowledge, Liberty Cable was

Page 28

[1] just a portion of Mr. Howard Milstein's business [2] portfolio?

A: That is correct. A small portion.

Q: As president of the company, did you

[5] report to Mr. Milstein?

Page 24

A: Yes, I did. And I do.

Q: Now, again the same question with respect [8] to Edward Milstein. First, what position does he [9] have with Liberty Cable, if any?

MR. SPITZER: Does he have or did he have [10] [11] over this time period?

MR-BECKNER: I qualified these questions [12] with a time period, and if there is a change-[13]

THE WITNESS: At the beginning he had no [14] [15] definitive position with Liberty Cable. At some [16] point he became co-chairman of the company.

Q: And you don't remember when that was?

Q: Now, you said that Howard Milstein was

Page 29

Q: Who was the other person who shared that

A: I shared it with him, and I do share it

[14] Milstein, can you tell me how much involvement [15] Edward Milstein had with Liberty Cable business, to

[18] involved with Howard, but that is not a substantial [19] proportion of his responsibilities. He shares all

[21] brother, I believe. So the minority of his time

Page 33 Page 30 in for that purpose he reported to me. 191 Howard Milstein. It could vary. Some weeks he would be The head of customer service, Ann (21 intensely involved because we were involved in the 131 Rosenberg, reported to me. And I believe that would be the sum total project, and then would not be involved for a week, [4] 151 but on the average it was more than Howard 151 of the line managers that reported to me. I have staff people like my assistant and others, isi Milstein. [7] consultants, but no line people. Q: Did you report to Edward Milstein also? 77 A: I reported directly to Howard, but since Q: Behrooz Nourain, I take it, then, was not on the list of people who reported directly to you? By Edward was a co-owner of the business, I also A: Behrooz reported directly-there were no reported to Edward. [101 Q: And would it be correct to say that, for times when Behrooz would report to me because there [11] would be a change back early on when Bruce McKennon [12] example, if Edward Milstein asked you to do (13) something, you didn't feel the need to check with was there as Chief Operating Officer, and I believe [13] [14] Howard before you did it? [14] Behrooz worked for Bruce directly. A: That's correct. When Bruce left, there was a period when 1151 [15] Q: Now, aside from Howard and Edward Milstein [16] Behrooz worked for me before he reported more [16] [17] and yourself, during the time period that I [17] directly to the technical people, the general specified, was there any other person who had a [18] manager at our operations center or John Tenety, general oversight responsibility for the entire who were more involved in the technical part of the business as opposed to the discrete portions of it? po operation. But day to day, Behrooz did not report [21] A: No, there was not. Q: Would it be okay with you if I referred to Q: You mentioned Bruce McKennon. Now, he Page 31 Page 34 [1] you and Howard and Edward Milstein as the senior [1] left the company in 1993; is that correct? management of Liberty? A: That's right. A: That's fair. Q: And his title was Chief Operating Officer? [3] Q: Is that a fair description? A: Executive Vice President and Chief [4] A: Yes. [5] Operating Officer. Q: Now, you mentioned a person you described Q: Was he a person that reported directly to n as a consultant named Bob Schwartz, who I think you [7] you? said was running Liberty Cable when you came to A: Yes. (81 work there. Q: Who was his successor? [9] A: He was managing the Satellite Master A: There was no successor to Bruce. Antenna Television business, primarily the Q: That position was just not filled? secretary side of it. [12] A: That's correct. Q: Did he continue his relationship with Q: The kinds of things that Bruce McKennon Liberty after you took over as president, or did [14] did, who performed those functions? If there was his relationship-[15] more than one person who took responsibilities that A: There was a period of time, approximately [16] had been Bruce's, you could tell me that, too. a year, when he continued to be actively involved A: Yes. The department heads that worked for in the business as a consultant, and then a period [18] Bruce assumed those responsibilities. Bruce at of time after that where he was available but less [19] that time had customer service. Bruce at that time involved. [20] had operations, engineering, and they were shuffled Q: Before I ask the next series of questions, [21] around. So department heads consolidated those [22] I'm going to modify the time period slightly for [22] responsibilities among themselves. Page 32 Page 35 [1] 1995. I want you to tell me only about the first Q: When Mr. McKennon was there at the company, I gather, then, he was almost another half of 1995, not the entire year. As I understand, there were a number of [3] layer of responsibility between you and the (4) personnel changes that took place late in the year [4] department head; is that correct? in 1995. For this time period that I have now A: That's correct. [5] specified and modified, could you tell me who were Q: And basically you took that layer out when [6] m the people that reported directly to you at Liberty m he left? [8] Cable? A: That's correct. A: I'm trying to recall when Bertina left, Q: Now the company had, of course, employed [10] Bertina Ceccarelli, because I believe it was [10] legal counsel to file its-strike that. Let me [11] approximately in the spring, perhaps, when Bertina [11] back up a second. There is a name you didn't mention: [12] Ceccarelli left. But functionally the people who [12] [13] reported to me were the marketing director who was [13] Andrew Berkman. A: That's correct. [14] Bertina Ceccarelli. [14] Q: He's the General Counsel. She was succeeded by Jennifer Walden, who Did Mr. Berkman perform the legal counsel worked for Bertina, who now is sales manager and [16] functions during the entire period that you have [17] occupies the chief marketing responsibility. been speaking of, that is, 1993 forward? Tony Ontiveros is the General Manager of [181] **A**: 1993 forward? Operations. He also reported directly to me. [19] [19]

Q: Yes.

A: Yes, sir, I believe he did.

Q: Was he someone that reported to you, or

[20]

[21]

[22]

John Tenety, who was the head of

[21] construction in the building of facilities. John,

[22] again, that aspect, he had other things he did, but

Page 36 (1) did you consider him as sort of like part of your [2] staff, in a sense? A: He didn't. He would report directly to me [4] on certain matters. He would report to Howard [5] Milstein on other matters because his responsibilities covered more than Liberty Cable. Q: I understand. What kind of legal work did 71 [8] Mr. Berkman do for Liberty Cable, to your my knowledge? A: His primary duties involved drafting [10] contracts for the buildings we were negotiating with, negotiating those contracts with counsel for the building with whom we were negotiating, handling matters of return of equipment if there was a dispute about someone, whether they had to return their equipment or not. A billing dispute. [16] And also at a time he became our chief 1171 compliance officer for licensing matters. [18] Q: That latter responsibility that you said [19] po he undertook commenced approximately the second 1211 half of 1995; is that correct?

process. Whether he was actually involved in B) filings, I don't recall, but was involved in (4) advising us on the process. There may have been others, but that's iust to name a few. [6] Q: Those are the names that come to mind (7) right now? A: That's correct. [9] Q: Can you tell me what years Mr. Stern was involved in advising Liberty on the process. A: As I recall, it would have been '91 and [12] [13] '92. Q: Do you know whether or not Mr. Stern had [14] [15] any further role on behalf of Liberty in '94 and '95? [16] [17] A: He continued to be a consultant. I do not [18] believe he was directly involved in FCC licensing issues during that period afterward when he remained a consultant. Q: What kinds of things did he do as a 1211 p21 consultant in 1994, '95, if you know?

[1] Stern, who, at a point, was advising us on the

A: I believe it was mid 1995, I might say. Page 37 Q: Now, who was responsible for filing the [2] FCC license applications? MR. SPITZER: Do you want to give a time [4] frame on this? Are you talking about throughout (5) the period? MR. BECKNER: The same period I'm talking about. And again, if the responsibility changed [8] over the period, I would like to know that. MR. SPITZER: '93 to '95? MR. BECKNER: Yes. [10] THE WITNESS: Pepper & Corazzini. But [12] that would be the actual filing of the document. BY MR. BECKNER: [13] Q: I understand. Who was the person at [14] [15] Liberty who retained that law firm for the purpose [16] of filing the microwave applications that you know? A: Well, the firm was retained before I [18] arrived at Liberty, so they were on retainer when I [19] arrived in early '91. I believe they were [20] responsible for the application to the FCC for permission to use the 18 gigahertz frequency for [22] video transmission. They consequently were also

Page 40 A: He was available to us. There were [2] questions that would arise, and on occasion when I [3] would call him there would be an FCC notice about [4] private cable operators having the opportunity to [5] participate in rule making regarding certain [6] frequencies. I would ask Mr. Stern, from his knowledge, did a company like Liberty have to [8] participate and should we? It would be strategic [9] rather than day-to-day questions that I would ask [10] him about. Q: And Liberty is represented in this matter [12] by, among other things, Lloyd Constantine's firm [13] and the two gentlemen who are seated to your left. Was that a relationship that was [15] established between Liberty and Mr. Constantine's [16] firm while you were president, or had that already [17] existed when you came to work? A: No. It occurred when I was president. [18] Q: Were you involved in establishing that [19] relationship? [20] A: No, I was not. [21] Q: Who established the relationship? [22]

[1] responsible for the individual path requests made [2] by Liberty, and that's when I became involved with [3] them. Page 38

[1]

A: Howard Milstein.

them.
 Q: Aside from yourself, who were the other
 people at Liberty who worked with Pepper &

[6] Corazzini on the individual applications during the time period that we are talking about?

[7] time period that we are talking about?

[8] A: Bob Schwartz may have been involved for a [9] period in that spring when I first joined the [10] company.

[11] Bruce McKennon was definitely involved in [12] that process.

[13] Behrooz Nourain was involved in that [14] process.

I believe, to a degree, Tony Ontiveros, the General Manager of Operations, was involved in that process, because it was a process which involved not just a physical filing in Washington, but an engineering survey and the site survey and a lot of background work that had to take place before you could submit an application.

Q: Do you know what year that was? [2] A: I recall it would have been '93, but I [3] can't be precise on the date. Q: Did you have occasion to work with lawyers [6] of the Constantine firm prior to, let's say, the m fall of 1995? A: Yes. [8] Q: Can you describe in a very general way [10] what kinds of matters you worked on with them. MR. SPITZER: We are trying to give you [11] [12] full latitude to pursue your inquiry as you wish, [13] but I'm a little concerned about the relevance of [14] this. Could you give us some sense of where you're [15] heading and why? Otherwise, I may be compelled to [16] interpose or assert a privilege here. MR. BECKNER: It's the same sort of [17] [18] question I asked him with respect to Mr. Berkman, [19] and that's the same kind of answer I'm looking for. [20] He told me Mr. Berkman was involved in negotiating [21] contracts and so on.

[12]

[13]

Page 43

Page 44

in description of the types of matters we worked on, 121 but nothing beyond that.

MR. BECKNER: It's not my intent to HI inquire into privileged matters. It's simply what [5] kinds of things.

THE WITNESS: In general it was corporate matters. They were involved in reviewing certain financing transactions we were doing, certain contracts we were doing, for example, with no programmers or suppliers. It was a wide range of [11] matters.

## BY MR. BECKNER:

Q: Any FCC matters?

A: I don't believe that Constantine firm was [14] [15] involved in FCC matters until perhaps '95. [16] beginning of '95. I can't be precise on that, but in general before, early on they were not involved [18] in and later became involved in FCC matters. Q: Now I'm going to ask you essentially the

same series of questions with regard to the [21] Washington firm of Ginsberg Feldman and Bress and, 1221 in particular, Henry Rivera, who has an appearance

[1] on behalf of Liberty in this proceeding.

First, I want to know if you were [3] responsible for initiating the relationship between [4] Liberty and Mr. Rivera's firm.

A: Yes, I was. [5]

Q: And about when did that happen? **[6**] A: As I recall, that was '93, perhaps '92. 171

m Maybe the end of '92.

Q: And again, as I asked you with respect to the other lawyers, can you tell me in a general way [11] the kinds of legal services that you were looking for from Mr. Rivera's firm.

A: It's specifically related to various rule

makings which were taking place at the FCC, such as video dial tone, such as home wiring proceeding,

and competitive issues such as the report to

Congress of the FCC and the state of competition in the cable industry.

[19] Q: And finally the firm of Wiley Rein & Fielding and Robert Petit in particular.

When did the relationship between that 1221 firm and Liberty become established?

A: As I recall, it was in 1995.

Q: Do you remember what part of 1995?

A: I believe it was mid 1995. I can't be 41 precise, but I believe it was mid 1995.

Q: And was that relationship something that [5]

you initiated? A: Yes, I was involved in the initial discussion. Whether-I believe I made the first

call. I didn't finalize the relationship, but I was involved in establishing the relationship. MR. BECKNER: This is a good time to take [11] [12] a break

(Brief recess from 10:35 a.m. to 11:05 [13] [14] a.m.)

MR. BECKNER: Back on the record. [15] BY MR. BECKNER: [16]

Q: Mr. Price, before I ask you anymore [18] questions, there has been a break of some 20 [19] minutes or so, and I want to give you the [20] opportunity now, if you would like to use it, to [21] supplement or amend any answer to a previous [22] question which, upon reflection, you feel like

[1] maybe is not complete or otherwise needs fixing.

A: No, thank you. I'm fine. [2]

Q: In your capacity as president of Liberty

[4] Cable, in addition to your managerial

15] responsibilities which you described in some

e detail, did you also have any direct involvement in

marketing or selling the idea of Liberty's service to owners of buildings?

Q: Could you just describe that for me [10] [11] generally what you did and how you did it.

A: We procured clients in two ways. One was [12] to advertise most often on the front page of the [14] Times every morning, offering to liberate people [15] from the cold grasp of the cable monopoly, and we would get calls for those advertisements. [16]

The other way was to send letters out to [18] respective owners or managing agents, telling them [19] about our service and asking them to make a [20] presentation.

[21] And the third way was to dispatch our [22] account execs to harvest any leads that we received

Page 46

Page 45

[1] either in the mail or over the telephone.

Q: Now, the letters that you described to

[3] respective customers, were those letters that went

out under your signature or someone else's?

A: They would go out under my signature, under our marketing director's signature, or under

account executives' signatures.

Q: Were there occasions when you, yourself, would become personally involved in marketing

Liberty's service to a specific customer? [10]

A: Yes. [11]

Q: Tell me the circumstances under which you [12] would get personally involved. [13]

A: When I was asked to make a presentation. [14] 1151 Q: Who would make that request of you?

A: Generally a managing agent for a building **f16**1 [17] or an owner, most typically a managing agent

[18] representing the board of a co-op or a condo. Q: And so you would make a presentation to

1201 the board of the co-op?

A: To the board, to the managing agent, to 122] the firm that the managing agent belonged to, to

Page 47

in brief the other executives there, to the committee

[2] or the board constituted for that purpose, to a

[3] consultant to a building who was asked to delve

[4] into Liberty and check its credentials, somewhat of [5] the above.

Q: Did you have a more or less standard sales [7] talk that you would give to these people?

A: No, it wasn't standard, because we learned [9] that every building was different, every wiring

[10] scheme had to accommodate the needs of the

[11] building. In some cases, the old wiring was [12] hanging off the back of the building, and in other

[13] cases it was encapsulated in conduits we couldn't

[14] reach in some cases. In other cases it was in [15] stairwells, running down the hallway.

Every roof was different. It was really a [17] tailored presentation of the particular new or old [18] or big or small building. That's why it was [19] difficult to have a cookie-cutter procedure that

[20] applied to all because there was no easy universal [21] solution to do what we did.

Q: Well, correct me if I'm wrong, but when

Page 48 [1] you were asked to make a presentation as you described, was that at a fairly early stage in the (3) discussions between Liberty Cable and this (4) particular customer? A: Sometimes it was at the beginning and [6] sometimes at the very end because it would go m through a long process of surveys and questions and [8] answers and then would run to a bottleneck because [9] someone from Time-Warner might live in the building [10] and try to obstruct the installation which would [11] open up the whole subject again and require me to [12] go in and repair the damage that they did. Q: Were there some general arguments that you [14] made as to why people should be interested in [15] buying Liberty's service? A: Yes. The general arguments were-it [17] wasn't really an argument. No one needed much [18] convincing that they had lousy cable service. They [19] wanted to find out whether there were reliable 1201 alternatives. So I didn't have to do any negative

Page 49 [1] alternative. I convinced them that their cable [2] service wasn't broken. Q: Did you also suggest to people that [4] Liberty offered a less expensive alternative than [5] Time Warner? A: Yes. That was one of the selling points. Q: Were there any other general selling 7 [8] points that you would commonly make to a board or [9] managing agent? A: Well, the general selling points were the [10] [11] programming was comparable to what they received. [12] that the price was lower, that the reliability was [13] higher, it wouldn't go out as much, that the [14] customer service was better, that we would answer [15] our telephone. We would have called rather than [16] not answer our telephone. And that we would always [17] remain up on the state of the art in terms of [18] upgrades to new technologies. Those were the [19] general selling points. Q: In any of your discussions with managing [20] [21] agents or representatives of the building-I'm [22] going to use the term broadly-

[22] responding. What we offered people was an

MR. SPITZER: Use the term what? MR. BECKNER: Broadly, so I don't have to [3] give a list of all the possible permutations. BY MR. BECKNER: Q: Did the subject come up of how quickly [6] Liberty could initiate service after an agreement m was concluded between Liberty and the building? A: It would come up generally after an 19) agreement was concluded or at the very end. That [10] really wasn't a threshold consideration because [11] they had labored under the old supplier for [12] decades. So there generally was not a matter of [13] urgency after 30 or 40 years of what they had. Q: Well, in those times when it did come up, [15] perhaps at the end off the process or after an [16] agreement had been signed, what was the general nature of the question that was asked of Liberty by [18] the building's representative? A: The general question was how long does it

generally take you to provide service to the

[13] have been done? A: When a building or managing agent [14] could be served by Liberty Cable. Q: And in the event that such a request was [18] made, I take it that Liberty would, in fact, [19] perform this survey? [20] A: Yes. general way what did that survey

Page 51 A: The answer was, from our experience, three or four months from end to end, allowing for the [3] application, the engineering application process, 14) the response from the FCC, and then the actual [5] installation of the building. Q: Now, with respect to a building that was going to be served by a hard wire interconnection [8] from a neighboring building as opposed to a microwave antenna, was the response any different [10] than what you gave that building? A: No, it was not. [11] Q: Do you recall a customer ever telling you that the three- to four-month time estimate that [14] you gave was too long, that they needed it sooner? A: Sometimes very rarely people would ask, [15] [16] maybe one or two, but in the area of inquiry. It wasn't a demand. [17] Q: Do you know if Liberty ever lost a [18] [19] customer or lost a sale because it was unable to install its service on the timetable that the 1211 customer demanded? MR. SPITZER: You are referring here to

[1] the customer as a building, not an individual MR. BECKNER: Right. [3] THE WITNESS: No, I don't believe we ever [4] [5] did it. BY MR. BECKNER: [6] Q: I'm going to show you what has been marked [8] as Exhibit 5 in Ms. Ceccarelli's deposition. (Document handed to the witness, and 191 witness reviews document.) [10] A: Am I allowed to read this? [11] Q: Yes. I was about to say take whatever [12] time you need to look at it, and then let me know when I could ask you a few questions about it. [14] (Witness reviews document.) [15] A: All right. Shoot. [16] Q: First question I want to ask you is, do [17] you recall having seen this document or a copy of [18] [19] it before today? A: No. I may have, but I don't recall seeing [20]

[21] it. Q: Do you have any recollection of

Page 50

Page 53 [1] engineering surveys having been completed at any of [2] the buildings identified in the letter? A: I couldn't speak to that. I have no [4] knowledge of it.

Q: Do you know who Thomas Eschmann is? [5] A: Not a clue.

[6] Q: Do you know whether in 1993 it would have

[8] been the practice for Liberty to have conducted p engineering surveys of various buildings in New [10] York?

[11] A: Yes, it would have been.

Q: And under what circumstances would that

[15] requested us to come in and see if their building

Page 54 Page 57 A: I have never been involved in engineering in have been a factor? 121 surveys. I presumed it would mean could we site an A: If it was a factor, it was a minor factor. m antenna on a roof and could that antenna see one of More of in the convenience category than anything [4] our transmitters. 141 else. And if it could, was the building We assumed, for the most part, we would be [6] applying for an FCC license in every case, so it [6] construction sufficient to provide us access to the subscribers who wanted service, and were there any was more the exception than the rule, if there was special requirements the buildings had in terms of not an application to be made. Q: Are you at all familiar with the entity esthetics, that range of issues. described here as Manhattan Skyline Management Q: I'm going to show you a copy of what has [10] [11] been marked as Exhibit 2 to Mr. Ontiveros' [11] Corporation? [12] deposition. And again I would like you to just A: No, I'm not. [12] [13] take whatever time you need to look at it, and I Q: Since you have the book of exhibits to will ask you a few questions about it. [14] Mr. Ontiveros' deposition in front of you, I would [15] like to ask you to turn to Exhibit 9 of his (Document handed to the witness, and (16) deposition which is further in the back of the witness reviews document.) [16] MR. SPITZER: This is the one-page [17] book. It's a one-page memorandum. [17] [18] exhibit? (Witness reviews document.) **[18]** MR. BECKNER: Yes. A: Yes. What can I tell you? [19] [191 THE WITNESS: Yes. Q: Do you recall having seen a copy of this [20] [20] [21] BY MR. BECKNER: [21] document before today? Q: Again, the first question I have for you A: Well, I'm copied on it, but I don't [22] Page 55 Page 58 in is, do you recall having seen this document or a in remember specifically this piece of paper, but I'm [2] copy of it before today? [2] sure I received a copy. Q: Was this particular format that is a A: I'm copied on it, so I presume it crossed [4] my desk. Do I specifically remember this document? [4] memorandum to Tony Ontiveros and Behrooz Nourain [5] from Andy Berkman with the cc's indicated at the [5] No Q: Now, I noticed on the site survey here, [6] bottom, was that commonly used by Mr. Berkman in 161 M Part A indicates that there is a line of sight to a [7] 1994 to advise Mr. Ontiveros and Mr. Nourain that [8] number of buildings, and Part B indicates that a [8] the company had a new contract? particular address, 101 West 50th Street, can be A: I recognized the form. Whether it was [10] served by a cable? Do you know whether or not it [10] commonly used in exactly this form, I don't know, [11] was a standard practice of Liberty in 1993 to [11] but the general form is familiar. (12) determine for proposed service locations whether or Q: You recall seeing other memorandum very not those locations could be served by cable as [13] similar to this in appearance for other addresses? [14] well as by microwave? MR. SPITZER: You mean similar in A: Yes. That was the procedure, or the [15] structure and addressees and cc's? [15] MR. BECKNER: Correct. [16] practice or the procedure. [16] THE WITNESS: Exactly. Not necessarily Q: Were you involved in any decision where [17] (18) the company had a choice between using microwave [18] the content, but in general the message conveyed to [19] and a cable to serve a particular new building? (19) the people copied, yes. That is, a new customer? BY MR. BECKNER: [20] A: I was involved on occasion, but not all Q: Was this, to your knowledge, a standard [22] procedure that the company used to advise [22] occasions. Page 56 Page 59 [1] Mr. Ontiveros and Mr. Nourain to start the Q: With respect to those occasions when you 121 were involved, what were the factors that were [2] engineering work for providing service to a [3] considered in determining whether or not to serve a [3] particular building? particular building by microwave or by cable from A: Well, it was more a practice than [5] procedure. There is no manual that said you will is another building on the block? [6] do it this way or write it out that way and you A: Oh, there were numerous factors. m will copy these people. That's more of a M Sometimes it was an esthetic question. If the [8] procedure-practice. I believe Andy Berkman felt building said there is already a dish on the m building next door, why do we need a dish? There this was the appropriate way to transmit this ing are enough antennas on the roof anyway. Why do we [10] information. Q: And so are you saying this is a practice [11] need another one? [11] [12] that he initiated? Sometimes it was because there was no line [13] of sight. That would be a more rare case, in my [13] A: Yes. Q: "He" meaning Mr. Berkman? [14] experience. There have only been one or two where [14] A: That's correct. [15] there wasn't a line of sight. [15] Q: Do you know whether or not Mr. Ontiveros In other cases, just a variety of factors. [16] [16] [17] No single factor. [17] and Mr. Nourain were instructed to await a [18] memorandum like Ontiveros Exhibit 9 before Q: Would costs have been a factor? [18]

A: Cost was one factor. By no means the

Q: Would the fact that you didn't have to

paye an FCC license to run a cable to a building

essential factor, but one of the factors.

[19] beginning the actual specific preparation and

A: I don't know the arrangement that Andy had

[20] engineering work for a particular building?

[22] between the two of them.

Page 60 Q: But I take it as far as you were concerned, they did not have to wait to receive a memorandum like Exhibit 9 before beginning work? A: I didn't say that. I don't know the [5] arrangement Andy had between them or what their o normal procedure was. Whether the marketing director could ask them to perform an engineering study or how that would work, I don't know. Q: But my question was directed toward what [10] your own expectation was with respect to [11] Mr. Ontiveros and Mr. Nourain and what they did and [12] when they did it. That's what I intended by my [13] question. A: I don't know what you're asking because this is an informational memo. I don't think this [16] is an instruction to do anything, if this states [17] that this building has a contract and what the rate is. So I don't see any instructions here. Q: I understand you don't see any [19] instructions. [20] MR. SPITZER: Why don't you restate the [22] question.

Page 61

[16]

[21]

# MR. BECKNER: I will restate the question [2] a different way.

[3]

### BY MR. BECKNER:

Q: As far as Peter Price is concerned, was it [5] necessary, as far as you were concerned, for [6] Mr. Ontiveros and Mr. Nourain to receive a memo [7] like this from Mr. Berkman before they began the [8] specific work on a particular project?

A: No, because work on a project might occur [10] six months before a contract was signed in the [11] Marketing Department asking-Bertina Ceccarelli [12] asking an engineer to go do a sight survey. So the [13] work was an unfolding process.

Q: Now, with respect to a new building that [15] was a new Liberty customer that was going to be [16] served by microwave, to your knowledge was there [17] any particular instruction or event or memorandum [18] that Mr. Ontiveros and Mr. Nourain had to receive [19] before they would order the frequency coordination [20] and the application to be prepared?

A: No. That would vary at the beginning. [22] They were conducting frequency coordinations or

[1] starting them with prospective customers before we 2 even had a negotiated contract. Later it was more [3] formalized in that they would only begin to do that [4] on instruction of the marketing director as we [5] acquired a marketing director and gained some [6] experience and developed some internal knowledge of 171 how these things would unfold. And then later this [8] format became a more formal way to advise the (9) engineering and installation people that a final contract had been received and what the terms were. [10] So as we learned how to deal with the [12] various situations, we formalized ways of handling

[13] them and formalized the communication. Q: When you used the term "this format" in

[14] [15] the answer you just gave me, were you referring to the format of the memorandum that's Exhibit 9?

A: That's correct.

[21]

[18] So this might not have existed in 1992,

[19] but did exist in 1994 and would not necessarily be [20] the form we would use in 1996.

Q: In the years in which this format that is

[1] that in the years in which this format existed. this type of document was, in fact, the triggering 131 event for Mr. Ontiveros and Mr. Nourain to start 19) the process of preparing the FCC application?

MR. SPITZER: You mean the only triggering

device or a triggering device?

MR. BECKNER: A triggering device. 71 THE WITNESS: I think a triggering device m is appropriate because they might well have [10] initiated the path coordination in anticipation of [11] the final contract being signed. So they might [12] well have started some form of work, as I said [13] before, in the application process prior to the [14] contract, although this would be a triggering

#### BY MR. BECKNER:

Q: In any event, had they not started work [17] [18] before receiving this document, then this document [19] would advise them that they need to do that?

A: That's correct. [20]

Q: I would like you to take a look at [22] Exhibit 7 to Mr. Ontiveros' deposition.

Page 64

A: What page number is that? [1]

Q: Mr. Price, if you would just take a look [2] [3] at-flip through Exhibit 7. It's kind of long and [4] I'm not going to quiz you about it. I'm not going [5] to quiz you about every page. I'm just going to [6] ask you about the document generally. (Counsel confers with the witness.)

A: I'm just going to flip through quickly in (9) the interest of time, yes.

Q: Do you recall having seen a document of [11] this particular format, if not necessarily this

[12] exact-document before? A: Yes.

[13] Q: Do you recognize this as something that [14] [15] was regularly prepared for Liberty or by Liberty's [16] people?

A: That's correct. [17]

[18] Q: I noticed that in the top left corner [19] there are dates. For example, on the first page of po the exhibit there is the date April 4, 1996, and

[21] there are other dates back in the document.

A: Yes, I see them.

(22) Page 62

Page 65

Q: Were these prepared weekly, to your (2) knowledge?

A: As I recall, they were prepared weekly. [3] Q: And did you receive a copy of them every [4]

week? [5]

[6]

A: Yes, I did.

Q: Now, was there a meeting, a regular weekly  $\Omega$ meeting, that you had with your staff?

Q: And this would have been held during the [10] [11] time period we have been talking about, '93, '94, '95? [12]

A: That's correct. [13]

Q: And was this operations report for that [15] week, was that a subject of discussion at the staff [16] meeting?

A: Yes, it was.

Q: In addition to the staff-that is, the people who reported to you-were there other people [20] of senior management who attended these staff

[21] meetings regularly?

(17) what was served at that time in that fashion.

(21) take it that referred to something different?

A: Yes. I presume it does.

[19] been redacted, but there is the heading private

[20] building complexes which are interconnected. I

Q: And then underneath that, the content has

Page 66 Page 69 Q: Which of the Milstein brothers attended? Q: Does that refer to a circumstance where [2] Or did both? 12) there are-an apartment complex consisting of । several buildings on the same commonly owned piece A: Both. [3] Q: Approximately how long did each of these [4] (4) of property? [5] staff meetings run? A: That would be typical. They might share a A: Generally an hour, sometimes up to two common address, or the identity of a Normandie [7] Court might be several towers, several different hours, but generally an hour. Q: Now, can you tell me the use that was made buildings, but operate under the umbrella of one of these technical operations reports at the staff Q: Now, is there anything here in this report meeting. [10] [10] A: The use was to coordinate the marketing [11] that advises you or anyone else reading it as to with the installation procedure and to coordinate [12] what the status of the license application to the [13] FCC is with respect to any of these buildings? any licensing that was required in order to move from contract to installation. As well as, during MR. SPITZER: Are you talking about the [15] particular report that we have been focusing on installation, questions that would arise concerning marketing and installation as to what was expected [16] now, the April 6, 1995, report? or what a particular customer was promised and what MR. BECKNER: Any of the reports that were they received. Did they order one box? Two boxes? [18] collected together in Ontiveros Exhibit 7. Was the installation prepared according to spec? THE WITNESS: In the beginning there is no 201 specific reference, and the later ones have a That sort of thing. Q: Now, when the company used the term [21] reference to a license status. "installation" in this progress report, do you know BY MR. BECKNER: Page 67 Page 70 [1] whether or not that term referred to the connection Q: Well now, when you speak of later ones, g of a particular individual outlet as distinguished 2 you mean ones that have been prepared after the BI from the wiring of the building itself and the [3] most recent of these? [4] construction of the microwave antenna on the roof, A: Yes. Well, I haven't read in detail this [5] if that's what's going to be used? [5] long exhibit, but I noticed that at a point the A: It referred to both. The term [6] status on the far right, which is the status of the [7] "Installation Progress Report," I think the word installation, there is an additional column [8] "progress" describes it best. There were a series [8] "license" which appears after status. m of steps required during an installation, starting Q: That, for example, is on page 18? [10] from the engineering of the building to the A: Correct. [101 [11] construction of the facility on the roof to the Q: And that's the April 4, 1996, report; is [11] [12] authority to transmit through to the building to [12] that right? [13] the internal wiring which had to be accomplished to A: Correct. [13] [14] the activation of the subscriber and the Q: So that's something that was added to this (14) [15] provisioning of their equipment. [15] report? Q: I would like you to take a look at page 53 A: That's correct. [16] [17] of the exhibit, 0053 in large numerals. It's page Q: Now looking at page two of the October [18] 12 of 12 of the April 6, 1995, Installation [18] 5th, 1995, report, which has page number 0031 on [19] Progress Report. [19] the bottom? A: Got it. A: Yes. [20] Q: Can you tell me what the "I" Block Q: I take it that that page does not include [21] per buildings list is. [22] a column that identifies the status of the license Page 68 Page 71 A: Yes. The "I" Block was referred to in [1] application? m install blocks, so we made a general record of the A: No. it does not. By buildings where we were operating so we could Q: So would it be fair to assume that the [4] column was added sometime after October 5th, 1995? 141 identify the new building was also in the same [5] block where we already had a receive site; i.e. an A: I presume so. [5] [6] installed location. Q: And before April 4th, 1996? A: I can't say looking at it. That's a Q: Now, in this particular list here, is it 77 [8] correct that the buildings or facilities-"yacht [8] conclusion you could reach, but I haven't sorted [9] club," if you want to call it a building-on the [9] through every page and prepared them. [10] right column, are those buildings that are fed by Q: Well, do you recall at some point-MR. SPITZER: I will note for the record [11] cable from the corresponding location in the left that page one of the October 5, 1995, Installation (12) column? [12] A: I believe they are. It looks like the [13] Progress Report does have a column for license, if (13) [14] you look at page 30. [15] MR. BECKNER: So it does. [14] list of those that are fed by-whether that's the [15] comprehensive list at this moment, I don't know, (Counsel confers with the witness.) [16] but as of this date it purports to be a list of [16] THE WITNESS: The clarification might be

[17]

[18] that the page you referred to, page 31, the

[19] right-hand column would indicate the status is [20] complete, so there are prior installations which

121) took place that were completed in the end in the

spring of '95, where on page 30 the reference is to

Page 72 [1] current projects as of October 5, '95. So I [2] believe one is history and the other is current. BY MR. BECKNER: [3] Q: That's fair enough. Let's just take a [4] [5] look at the April 6th, 1995, report which begins at [6] page number 0041. Is there anything in that report that you  $\Box$ see that identifies the status of the FCC license application? A: What was the question? (Whereupon, the Court Reporter read back [11] [12] the previous question.) MR. SPITZER: Are you talking about page one of this report, or the entirety? MR. BECKNER: The April 6, 1995, report. [15] [16] I did not mean to trick the witness with respect to the other question. I want to be fair. THE WITNESS: It's 12 pages. Do you want [18] [19] me to go through the 12 pages? BY MR. BECKNER: [20] Q: If you don't mind. [21] A: No, I don't see anything that refers to [22] [1] the license status. Q: Do you recall at some point directing

Page 75 (1) Washington at Pepper & Corazzini, to determine the 121 status of that application? A: Yes, to activate the application. [3] Q: Now, it was not necessary to have a [4] license to construct a facility; correct? A: When you say "construct," you mean-**[6]** Q: Put the dish up on the roof. [7] A: No. That's a construction permit, not a [8] [9] Q: When I use "license," I mean an FCC [10] [11] license. [12] A: Right. Q: So what I'm trying to focus on is at some [13] [14] point in time, the necessary construction had taken place to operate the microwave system. There was a its dish on the roof to receive the signal and whatever needed to be done from the transmitting location to [18] transmit a signal to that building. The question I want to ask is: Who at [19] [20] Liberty was responsible for literally flipping the [21] switch to turn on a particular microwave path to a [22] building?

Page 73 [3] Mr. Ontiveros or anybody else in the Operations [4] Department to modify this format of this report to [5] include information about the license status? A: As I recall, at one of the weekly meetings [7] we suggested that be added so we could better [8] coordinate the installation dates with FCC 191 authorization dates. Q: Before that information was added to the [11] report, in the weekly meetings did the subject of [12] an FCC license application's status come up? A: Very rarely, if at all. [13] Q: Now, I think you testified in response to [14] [15] an earlier question that at some point in 1995, I [16] think about the middle of '95, there were some procedures put in by Mr. Berkman to verify FCC [18] license status. · A: That's correct. [19] Q: Prior to the initiation of those [21] procedures, who was involved at Liberty in the FCC [22] license process?

Page 76 A: The Operations Department. Q: Okay. And who was responsible for 31 knowing, at the moment that that switch turning on [4] the path was thrown, that there was an FCC license [5] to operate that path? MR. SPITZER: If you know. BY MR. BECKNER: [7] Q: If you know. [8] MR. SPITZER: If there was such a person. [9] THE WITNESS: It was the department. I [10] [11] don't know-internally, I don't know whether it was [12] Tony-Ontiveros or Behrooz Nourain or the secretary [13] who heard from Washington counsel, so I can't tell [14] you within the Operations Department. But it [15] resided within the Operations Department. BY MR. BECKNER: 1611 Q: That's fine. So the department-[17] A: Their office is not where my office is, so [18] [19] I was not involved in the day-to-day operations po there of who told whom to do whatever on a [21] particular date. [22]

A: I believe I mentioned before that there [2] was a series of people involved in different steps [3] of the process. Certainly Behrooz Nourain-I think [4] I mentioned this before-sometimes Tony Ontiveros [5] as well, Bruce McKennon at different points in [6] time, Joe Stern, Bob Schwartz early on in the 7 process, myself, the law firm of Pepper & Corazzini-a variety of people-John Tenety. [8] Q: Was there any one person who was relied [10] upon by the company to make sure that before a [11] microwave path was operated that the license to [12] operate that path was in hand? A: We relied upon counsel to do that: Pepper [13] & Corazzini. [14]

Q: Can you tell me how would counsel in [16] Washington know that you were going to switch on a [17] microwave path in New York City? A: Because they would be asked to file an [19] application for that path. Q: Well, would there have to be some [21] communication back and forth between somebody in

Page 74

Q: I understand. They're up on 95th Street? Page 77 A: That's correct. Q: So it was their responsibility to know, B) prior to activating a microwave path, that Liberty | had received a license for that path; is that what [5] you're saying? A: Yes. It was our responsibility, as a [7] company, to be in accord with all laws and [8] regulations. So I'm not shirking responsibility [9] overall for the acts of the company, but in terms [10] of a particular property or a particular date, that was authorized by the Operations Department. I was [12] not involved in that decision. Q: Well, in the second half of 1995 under the [14] new procedure, it's Mr. Berkman's responsibility; [15] correct? A: It is crystal. [16] MR. HOLT: It's what? [17] THE WITNESS: Crystal clear. [18] BY MR. BECKNER: [19] Q: Do you know whether or not the Operations

[21] Department maintained any kind of log or other kind

A: No, I don't recall it.

Q: Were you involved in any way with 16 West

A: I don't recall being directly involved. I

[19]

[20]

[21] 16th Street?

Page 78 Page 81 [1] know I never visited the building. I don't think I in between themselves and the lawyers at Pepper & 2 Corazzini? 12] have ever met Mr. Schmulowitz or Mr. Dinhoffer. A: No, I do not. So while I normally sign the contracts, I [3] Q: Do you know whether or not any of the wasn't necessarily involved in a particular [4] [5] lawyers at Pepper & Corazzini maintained any such s log or record of telephone conversations that they Q: On this memorandum, the first page of m had with Liberty personnel? [7] Berkman Exhibit 1, there is the term "supertrunk" A: I have no idea. which is used by Ms. Walden. [8] Q: I'm going to show you what has been marked Was that a term that people at Liberty [10] as Exhibit 1 to Ms. Ceccarelli's deposition. It's used regularly in 1994, "supertrunk"? [10] [11] a one-page document, and I would just like you to [11] A: Not regularly, but it could be used on take a look at it for a moment and let me know if I [12] occasion. [13] could ask you some questions about it. Q: What did that refer to? [13] A: It referred to a hard-wire service of a (Document handed to the witness, and [14] [14] (15) witness reviews document.) [15] building rather than a microwave service of a A: I don't recall the document. I may have [16] building. We would always look to see if there was [16] (17) seen it, but I don't recall it. [17] a hard-wire alternative when we were doing a [18] microwave installation. Q: Let me ask you about the handwriting to [18] [19] the right of the typed name "Bertina Ceccarelli." Q: Now, did this refer to the typical use of 201 Do you recognize that? [20] a coaxial cable that Liberty owned, or did it refer [21] to buying transport on, say, fiber optic that would A: I don't. [21] Q: I take it it's not yours? [22] have been owned by NYNEX? [22] Page 79 Page 82 A: It's definitely not mine. A: It would generally have referred to the Q: Do you recall any, quote, delays in [2] leasing transmission from a third party rather than [3] getting your system operational? Do you recall any [3] using our own coaxial. [4] problems in that building? Q: Was this leasing of carriage something A: No, I wasn't involved in the Brittany [5] that Liberty actually did in 1994, or was it [6] installation. I wasn't involved with that [6] something that was contemplated? property, and I didn't negotiate the contract. A: I believe we did lease some transport or Q: Would it have been customary for [8] it might have been contemplated. It might have [9] Ms. Ceccarelli to have written a memorandum [9] been used, but I believe we were using leased [10] directly to Mr. Milstein, Mr. Edward Milstein, as [10] transfer. [11] opposed to you or as opposed to getting you a copy Q: Did you continue using that in '95? [11] [12] of that memorandum? A: Yes. [12] A: She might have written Milstein on Q: I would like you to take a quick look, if [14] occasion. I don't know. There was a lot of [14] you would, at Berkman Exhibit 3, which is pages us dialogue between and among the executives, and it [15] nine through 17 of the book there. I'm not going [16] wasn't a hierarchical situation where people were [16] to ask you in detail about any page beyond page 12, (17) only allowed to talk to people in their direct [17] so you don't have to study the rest of it, unless [18] chain of command. [18] you want to. Q: So I take it you didn't have any standing (Witness reviews document.) **[19]** [20] instruction to people who reported to you that they A: I have read it. [20] gay should give you a copy of anything that they gave Q: The only question I have for you is [21] [22] either of the Milstein brothers? [22] whether or not looking at this document refreshes Page 80 Page 83 A: No, there was no such instruction. [1] your recollection at all about whether or not there [1] Q: I would like you to take a look at Berkman [2] was any kind of a delay or problem in commencing [3] Exhibit 1. It should be on the top of the [3] service to 16 West 16th Street. [4] document. A: I can't-I'm just reading it-determine (Witness reviews document.) 151 that. Whatever that negotiation was, I wasn't [5] A: Yes, I'm copied on it. I presume I [6] directly involved in it, so I don't know what was [6] [7] received a copy. [7] going on there. Q: If you just take a glance at the second Q: I see. You were just asked to sign off on page, it's a two-page document. That's all there [9] it once it was done? [10] is to it. A: That would appear to be the case. Q: I would like you to turn to the book of MR. SPITZER: The excerpt of the contract? [11] [11] [12] exhibits from Mr. Foy's deposition. Exhibit 7 to MR. BECKNER: It's just the one page from [12] (13) this document that's attached to it. [13] Mr. Foy's deposition, page 23, were you involved at THE WITNESS: Right. [14] all with the negotiations for service to the Wales [14] BY MR. BECKNER: [15] Hotel? [15] Q: Do you recall there being any problem (16) A: No, I was not. [16] Q: Do you recall anything as to whether or associated with 16 West 16th Street in terms of the [18] timeliness of the installation? [18] not there was any particular urgency about

[19] commencement of service to the Wales Hotel?

Q: Let's take a look at Exhibit 13 of

[21] aware of it.

A: No, I do not. May have been, but I wasn't

Page 84

[1] Mr. Ontiveros' deposition. I'm not going to ask [2] you about all of the pages of this exhibit, so unless you're just curious, you needn't look at all of them. [4]

A: Oh, I'm not curious. [5]

Q: Again, I ask with respect to the other 171 ones, were you involved at all yourself in the [8] negotiations or the commencement of service at the [9] General Motors building?

[10] A: I was involved in the negotiations, not [11] the commencement of service.

Q: Do you recall whether or not the date by [12] which Liberty would be able to offer service to [13] individual offices within the GM building, was that ever a subject that came up in your negotiations, to your knowledge? [16]

A: No, I don't believe it did. [17]

Q: And were you aware of whether or not there [19] was any kind of a dispute or disagreement between [20] the management of the building and Liberty

[21] regarding an asserted delay in commencing services?

A: I don't recall if there was. If there

Page 85

[1] was, I wasn't on the receiving end of that.

Q: Based on your role as the negotiator for (3) the agreement with the GM building, would you have [4] expected to have been aware if there had been a

[5] problem with delayed installation?

A: If there was a serious problem in any 7 case, it generally gets to my attention, and I [8] didn't get any frantic calls from GM, as I recall.

And a delay could have occurred not [10] because of the activation of the building, but [11] occurred because a particular tenant was promised (12) the service visit, was skipped or missed or other [13] reason as part from serving the building,

[14] especially a building that size. (Price Exhibit No. 1 was [15]

[16] marked for identification.)

Q: Mr. Price, you have been handed what was [18] marked as Exhibit 1 to your deposition. It's a [19] one-page document with production number 694 on it. [20] I would like you to take a look at it and let me

[21] know when you are ready to answer a few questions

(22) about it.

(21)

(Document handed to the witness, and [1] witness reviews document.) (2)

A: I have read it. [3]

[4] Q: Okay. Again, do you have any recollection [5] of having received a copy of this memorandum?

A: I'm copied like I am on many documents. I [6] don't recall this particular memorandum. 7

Q: Do you recall being involved with either [8] 191 the 72nd Street or 56th Street addresses identified (10) here?

A: No, I was not. (11)

[12] Q: Do you know whether or not there was a [13] delay in commencing construction of either of these addresses identified on Exhibit 1?

A: No, I do not. And the memo, I gather [16] there was, but they did not get it to me.

Q: And you have no independent recollection [17] [18] of such a delay?

A: No, I do not. But I think it gives you [20] the flavor of the start and stop and back and forth

between the board and the managing agent and the

[1] department. It's not as easy as going in and

people saying yes, signing them up and hooking them

BJ up. It's quite a deal back and forth before you [4] finally get the consensus to get going.

Q: I would like you to take a look at the by paragraph near the bottom of the page of this

document that begins, "as you are aware." Do you see that?

[9] A: Yes.

Q: The sentence says, in part, "these two

[11] buildings were in the report since the beginning of

[12] October," referring, apparently, to the

[13] Installation Progress Report.

A: Right. [14]

Q: Do you know, as of the date of this memo, ព្រទា [16] what had to happen in order for a building to appear in the Installation Progress Report as this [18] memorandum asserts?

A: No, I do not. It may have been literally the beginning of an installation process which [21] could have been as little as the site survey or as

[22] much as designing the roof top where the system

Page 88

[1] within the building or as much as constructing [2] steel on the roof. It could be a number of things.

[3] I don't know what operations used as the criteria

[4] or criterion to put it on the report. That might

[5] change as their experience changed over time.

Q: So, as far as you know, it would not necessarily be the case in the fall of 1994 that a [8] building would appear on the Installation Progress [9] Report as soon as there was a signed contract, for [10] example?

[11] A: No, I don't think that was the case, but I [12] don't know.

MR. BECKNER: Off the record.

(Whereupon, at 12:25 p.m., the deposition was adjourned until 1:40 p.m., the same day.)

[13]

[14]

[16]

[17]

[18]

[19]

[20]

[21]

[22]

[1]

[2]

[8]

[9]

[10]

[11]

[16]

Page 86

# AFTERNOON SESSION Whereupon,

[3] PETER O. PRICE

[4] was called for further examination by counsel for Time Warner Cable of New York City and, having been previously duly sworn, was further examined and [7] testified as follows:

> FURTHER EXAMINATION BY COUNSEL FOR TIME WARNER CABLE OF NEW YORK CITY

(Mr. Kim present, Ms. Power not present.) BY MR. BECKNER:

Q: Mr. Price, during the break, as I asked [13] you before the last break, did you have occasion to [14] reflect on any answer to a question that I put to [15] you and desire now to amend or add to that answer?

A: No, sir. Q: All right. Then we will move along.

[18] During the time that you have been

[19] president of Liberty Cable, has it been involved in [20] advocating either before the FCC or before the

rou Congress amendments to the definition of cabl

information you received about the possibility that

A: I believe it was from counsel.

[21] paths?

[22]

[20] you might have some unlicensed operating microwave

A: We did not participate in that at all.

Q: And the FCC has, I believe, promulgated

[21] rules which are not yet effective but yet will be

[22] effective later this year, which substantially

Page 90 Page 93 [1] changed the application process for OFS licenses of [1] this year? 121 the kind that you have. Are you aware of that A: Yes, we have. Q: Do you know when those activities began? A: As I recall, they began in the fall of A: I'm aware of it, but I don't know the [4] '91. 151 details of it. I heard the process has been [5] Q: Was the amendment that Liberty sought the changed. [6] m amendment that ultimately was enacted this spring Q: And the question I wanted to ask you was-[7] in the '96 Telecom Act that would allow noncommonly A: I don't believe it's not yet in effect yet, which is why we don't know about it because we owned buildings to be connected by cable? MR. SPITZER: Just as a foundation matter, haven't gone through it. [10] [11] was there only one amendment that you are referring Q: What I want to know is whether Liberty in [11] [12] the past has advocated any such changes in the [12] to? MR. BECKNER: A definitional amendment. licensing process. [13] [13] THE WITNESS: We addressed several matters A: No, sir. [14] [15] before the Congress. This was one of them. [15] Q: Now, did there come a time in 1995 when BY MR. BECKNER: [16] you became aware that Liberty was operating some [16] Q: I apologize if my question wasn't clear. nicrowave paths for which it had not yet received [17] [18] One of the objectives that Liberty had was to have [18] an FCC license? [19] an unquestioned right to link noncommonly owned A: That's correct. [19] po buildings through use of a cable so long as the Q: Approximately when did that come to your [20] [21] cable didn't cross the public right-of-way without [21] attention, if you remember? 1221 having a franchise? Have I got that right? A: I believe it was in January of '95, in [22] Page 91 Page 94 A: Well, what we sought was the clarification [1] that early January-early 1995. I'm not clear [1] [2] of the SMATV exemptions that make it clear that we [2] when. Somewhere in that area. [3] didn't need a franchise unless we used public Q: At the time that you were first aware that [3] [4] rights. That's a restatement of what you said. [4] Liberty was operating these unlicensed microwave [5] paths, did you know how many such paths there were? Q: That's fine. It's your answer here, not [5] [6] my questions, so I have no problem with you 161 [7] restating my question. Q: You just knew there were some? [7] What other matters besides that matter was A: I didn't know there were any until we [8] Liberty addressing to the Congress? I think you 191 looked into it and found out. [9] mentioned there were several matters? MR. BECKNER: Can you read back the answer [10] A: There were matters of program access. We to the previous question. [11] [12] felt we were left unclear in the '92 legislation. (Whereupon, the Court Reporter read back [12] [13] Actually we lobbied for their passage in '92 for [13] the previous-answer.) [14] access to their programming which was being held THE WITNESS: Just to clarify, it was [14] hostage by the cable monopoly, and there were early '95. When in '95? Sometime in the first [16] quarter, I believe, of '95 matters of uniform pricing, that cable was trying to wiggle out from its obligation to price BY MR. BECKNER: [17] uniformly, and was attempting to have gradation by Q: Sometime between January and the end of [18] the U.S. Congress, and we didn't think that was a [19] March? Would that be fair? A: Yes, Sometime in the first three or four [20] [20] Q: Now I want to ask you whether or not there [21] months of '95. (21) [22] was any kind of, for lack of a better word, Q: Could have been as late as April? [22] Page 92 Page 95 [1] lobbying activities directed at either the Congress A: Could have been as late as April. 2 or the FCC to revise the licensing process for OFS Q: When you first became aware of that [2] [3] situation, what was the first information you B microwave licenses. MR. SPITZER: What do you mean by the [4] received? For example, was it that a specific path [4] was unlicensed? Was it that some paths might be licensing process? [5] BY MR. BECKNER: unlicensed? What's the first thing that you [6] [6] learned about this? Q: To make changes in how the licensing 171 [7] process works. A: I believe it was some paths might be [8] A: I don't recall any such activity. I'm unlicensed. I don't recall precisely what the [10] first communication was, but I believe it was some [10] trying to think about it, but I don't think we ever [11] paths might be unlicensed, so we began to check the [11] got into lobbying anyone on how the licensing [12] dates to determine what was or wasn't properly (12) process should take place. Q: Let me work around that a little bit. [13] licensed. [13] MR. BECKNER: Off the record. Maybe it will help you, maybe it won't. [14] [14] (Whereupon, the Court Reporter read back The '96 Telecom Act that was passed [15] [16] the previous answer.) earlier this year contains a provision that BY MR. BECKNER: [17] eliminates the requirement that microwave Q: What was the source of the first [18] applications have to be first put on public notice.

Page 96 Q: Was counsel reporting to you an allegation that had been made in a pleading filed by Time Warner? [3] A: I believe that's where they got their [4] information. I can't say, but I believe that's [5] what it is. [6] Q: I'm trying to be careful and not ask for [7] communications covered by the privilege, but simply [8] the reporting [9] MR. SPITZER: You could ask whatever [10] questions you wish. [11] BY MR. BECKNER: [12] Q: When counsel reported this allegation to [13] you, was this in a phone conversation you had? [14] A: Might have been a phone conversation. [16] Might have been a meeting in the office. I don't [17] recall what the forum was. Q: But in any event, it was a conversation as [19] opposed to a memo that you received from them, I [20] take it? A: That's correct. [21] [22] Q: When they gave you this report, did you Page 97

[1] ask them what they knew about the issue? In other [2] words, whether or not they knew whether the [3] allegation was correct or not correct? A: I don't recall what I asked them.

Q: And was the particular legal counsel in [6] question a lawyer from Pepper & Corazzini or some other firm?

A: I believe it was the Constantine firm. Q: I think in your supplement to one of your [10] earlier answers, you indicated that you then sought [11] to gather information once you heard these [12] allegations to determine whether they were correct

[13] or not. Can you tell me more specifically what it [14] was that you did to gather that information. [15] A: We asked the operations people, Tony [17] Ontiveros, Behrooz Nourain, John Tenety, to review [18] the installation records and begin-I believe we [19] got Andy Berkman involved to conform the dates the [20] contracts were made with the dates that the

[21] installations were made with the dates that [22] licenses were applied for and the dates that

[1] authority, either licensing or Special Temporary [2] Authority, was received. Q: Was there any one person who was in charge of this information gathering effort? A: As I recall, it was-you mean the information gathering I just described? [6] Q: Yes, sir. A: I believe it was Tony Ontiveros and

[9] Behrooz Nourain in conjunction with counsel at [10] Constantine. We put together the group to make an [11] analysis and determine what was not properly licensed, if something was not properly licensed. [12]

Q: Was the Pepper & Corazzini firm involved [14] in this information gathering effort?

A: Yes, they were.

Q: What information did you seek from that [16] [17] firm?

A: I believe we sought from them the date [19] that licenses had been applied for and the date [20] authority was or wasn't received.

Q: Do you remember about what month this

A: Completed? [1]

> Q: Yes, sir. [2]

A: I don't recall when it was completed, but [4] it was undertaken immediately when we found out [5] about the problem, and believe it was worked on intensively for a month thereafter, perhaps two [7] months.

Q: And what was the conclusion that you came to as a result of this information gathering [10] cffort?

A: The conclusion was that there were, [12] indeed, certain paths that were activated before we [13] had received the authority to operate them.

Q: Do you remember how many paths there were [15] of this nature?

A: I think it was approximately a dozen. Q: Was this information ever incorporated [18] into some written report or summary, to your [19] knowledge?

A: I don't recall. There was a later audit 211 undertaken, an extensive investigation or audit by [22] counsel, but I never received a copy of that audit.

[1] There was something done at that period when we [2] were examining the specific licenses that

were-specific situations that were questioned that [4] we looked into. I don't know whether there was an [5] interim piece of paper there. There may have been,

[6] but there was a lot of paper flying at that point. [7]

Q: But you don't remember seeing it? A: There may have been. If I saw it I might [9] recognize it, but I don't remember it offhand.

Q: For now, as I continue these questions, I [10] [11] want you to understand that I'm not asking about [12] this addit report document that you have [13] identified, which has been the subject of various [14] jousting back and forth between the two sides, as [15] I'm sure you are well aware.

After you gathered this information, did [17] you come to any kind of conclusion as to who was responsible for the fact-who within the company [19] and elsewhere was responsible for the fact that these, I think you said, dozen or so paths had been activated before a license had been received from

[22] the FCC?

Page 98

A: It was our conclusion that there wasn't [2] any one individual responsible, but it represents, [3] to my mind, anyway, confusion about who should have

[4] been responsible and where the confusion occurred. Q: Where did the confusion occur?

A: I believe that the confusion occurred that [7] when I was first involved in the process, I had a [8] pretty clear idea of what should be done and who 191 should do it and how the approvals would be [10] forthcoming. And after that was put in motion, I [11] presumed it was going to go forward that way, and apparently it did not. [12]

Q: In your answer you just gave me, you said [14] the conclusion occurred when you were involved in [15] the process; did I get that right? [16]

A: Conclusion...

Q: The confusion occurred when you were [18] involved in the process.

A: No. After I was involved in the process. [20] I was pretty clear on what I thought should be done 211 and who was doing it. Apparently it didn't go

Page 101

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Q: What did you think should be done and who
did you think should be doing it?
  A: Early on in the process I visited the FCC
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to determine more about what was required. After is finding out what was required, consulted with counsel about what should be done, consulted with

n our consultant engineer that was on retainer at the time, Joe Stern. Discussed it at length with Bruce

McKennon, who was then directly responsible for

these technical operations, installations,

111 activations. Instructed him about a procedure that

[12] I thought should be followed.

And from my experience in obtaining the [14] first authority, I presumed that that would carry [15] forward and approvals would go forward that way. [16] That would have been beginning of '92, end of '91, [17] beginning of '92.

Q: That's when you visited the FCC?

A: That's correct. [19]

[18]

[1]

[2]

131

Q: And would that also have been about the

121) time that you gave Mr. McKennon the procedure that [22] you followed?

Page 103

A: Yes, it would be.

Q: Can you briefly tell me if you remember what that procedure was that you gave Mr. McKennon.

A: As I recall, I told him that the law firm [4] [5] in Washington would be responsible for preparing an [6] application for a path after they were notified by us that it was desired and that we had completed the path coordination, and that there would be forthcoming from the FCC, on a timely basis, authority within a short period of time after we made the application and gone through the stated

FCC procedure that I learned in Washington. [12] [13] And I transmitted that and asked for the regular follow-up to be made on that basis going [15] forward, status reports checked and certain [16] procedures put into effect, or at least that system [17] should go forward as I understood it to be.

Q: And you were at that time expecting [18] [19] Mr. McKennon to carry out your instructions?

A: Mr. McKennon and Mr. Ontiveros and [20]

21 Mr. Nourain and counsel and those involved in going (22) through the process that I had gone through with

Page 104

[17]

[1] the FCC.

Q: Now, Mr. McKennon left Liberty sometime in [2] 1993. [3]

A: Right. [4]

[6]

Q: Do you remember what time of year it was? [5]

A: I think it was midyear, approximately.

Q: Would the fact that he left the company 7 and that his position was never filled-there was,

[9] I think, kind of a reorganization in a sense as you [10] describe it-did you believe that that was in any

[11] way responsible for the subsequent activation of

[12] microwave paths without licenses?

A: That lack of another layer of supervision [14] may have contributed to it, but I don't think it [15] was a trigger, I think, that we had been applying [16] for licenses regularly during that period and

[17] serving buildings, so I presume that we were [18] getting a system into place that most people knew

[19] and understood.

And if it was broken somehow, people would [21] come back to me, per my instructions, and say [22] whatever you sat down isn't working, is broken,

[1] needs fixing, so can you help us, we have a [2] problem.

We are not a big company, so it doesn't [3] [4] require a lot of memo writing to communicate.

Q: Now, during the period of '92, '93, '94,

'95, except for the operations people who are up on 95th Street, were the rest of Liberty management

and staff located in one place? That is, in one

office building? [9] rıaı

[12]

A: What time period? Q: 1992 through 1995. [11]

A: Yes. I think we were all together at that

[13] point and one other location.

Q: So I take it that in the course of an [14]

[15] ordinary day, you would probably see or bump into everybody who worked there; would that be correct?

[17] A: No. I was in one side of the building

they were in another, and it would be the exception [18] rather than the rule that I would bump into them. [19]

Q: Who was on the side of the building where (20)

211 you were at Liberty? Anyone?

A: Howard and Edward Milstein.

Page 106

**Page 105** 

[1] Customer service was on another corner.

[2] Marketing was in another corner. And counsel, like

[3] Andy Berkman, was in another building.

Q: I want to go back for a moment to that initial fact-finding effort that you said you

[6] initiated after you received word from counsel of

[7] the allegation by Time Warner that Liberty was

operating microwave paths without licenses.

In that initial fact-finding effort, I [10] take it your intent was to make every effort to

1111 uncover all such instances of unlicensed

(12) operations; is that correct? A: That's absolutely correct. [13]

Q: Do you remember at what point in time you [14] felt reasonably confident that you had uncovered

[16] all such incidents?

A: I can't remember precisely when, but [17] [18] perhaps as I said, 30 to 60 days later after we had [19] gone through all the records, but I can't pin it [20] down.

It probably can be pegged at the time that [21] [22] we asked for counsel to put together a compliance

Page 107

[1] program to make sure that we wouldn't have that 121 problem again.

So whenever that draft of a compliance

procedure was set down, if that's dated somewhere, [5] I would presume that is the date we finally fixed

[6] it and put procedures in effect for then as it was

[7] done right on the heels of determining the extent

[8] of the problem. And when we understood the extent

[9] of the problem, we put the procedure in place to [10] make sure it didn't happen again.

Q: I'm going to show you some documents which

[12] may help or refresh or focus your recollection on those dates. I realize I'm asking you a lot of

[14] these things from memory and most people don't have [15] exact memory for dates. Let me show you a document

[16] which I would like the Court Reporter to mark. (Price Exhibit No. 2 was [18] marked for identification.)

MR. SPITZER: You gave me a two-page [20] document that I don't think is one document,

[21] though

MR. BECKNER: That's the way we received

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[1] it. I will state that for the record, since we are
2 on the record.
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MR. SPITZER: Then they're not sequential [4] Bates numbers.

MR. BECKNER: I will address that.

[6] Somebody made a mistake in your office. BY MR. BECKNER:

Q: You have been handed what was marked as m Exhibit 2 to your deposition. It's two pages with no production number 1702 and 15703 on it.

MR. BECKNER: I will note for the record [12] that I'm advised by my colleagues sitting at the [13] table that there are-there is, in fact, another [14] document in Liberty's production with the number [15] 1702 on it. We received this document from you [16] just the way it is.

And I would suggest that perhaps someone [18] made an error in the setting of the Bates machine. [19] This was a late-produced document.

MR. WEBER: There is no document with the pail number 15702, and we were assuming this one-this [22] came right on top of the first page with the 1702

Page 109

[1] produced right on top of 15703, so we assume that was meant to be 15703.

MR. SPITZER: We have no idea. (3)

MR. BECKNER: There is another 1702. [4]

MR. SPITZER: What your saying is logical, [5]

but we don't know in fact that's what happened. We could check. [7]

THE WITNESS: All right.

#### BY MR. BECKNER:

(9) Q: You heard the back and forth between [10] [11] counsel about the numbers here, and the first [12] question I want to ask you is, do you recall [13] writing the first page of this memo?

A: Yes, I do. [14]

[8]

Q: And looking at the second page, do you (15) [16] believe that to be the second page of the first [17] page?

A: I believe it is. [18]

[19] Q: Does that appear to you to follow the go first page?

A: It does follow. [21]

Q: Now, before I ask you some detailed [22]

Page 110

[1] questions about the contents of the memorandum, I [2] want to ask you if looking at this now, does that [3] refresh your recollection about some of the dates [4] that I have been asking about, in particular about when your initial finding was completed? [5] [6]

A: That would fit.

Q: So this has a handwritten date of 7/13/95 [8] on it. Is that your handwriting? Can you tell?

A: Where is this? No, that's not my [10] handwriting.

Q: Do you have any recollection of when you [11] [12] wrote this memorandum?

A: Again referring back to the sequence, as I [13] [14] recall, we ferreted out or at least narrowed in on what the problems were, say, 60 days after we found [16] out about them. If we found out in April, for [17] example, then we would have developed a procedure [18] or talked through a procedure by midyear to put [19] into effect a new policy, and it would appear to be [20] the result of that spring conversation or dialogue

my which led to a new policy in roughly midvear But

Q: With respect to this 7/13/95 written here, [2] I understand you testified it's not your writing, 31 and the only question I want to ask you is based on whatever you can recall, do you believe that you [5] wrote this memorandum at about July 13th, '95? Not 161 the precise date, but about that period?

A: That would sound about right. Could have 18] been a few weeks earlier, but in that time frame.

Q: Now, the first paragraph of the memorandum no on the first page, is what's described there the [11] thing you that previously referred to in another [12] answer as the audit report?

A: Yes.

[13]

Q: That is describing the process of creating [14] [15] the audit report?

A: Yes. [16]

Q: Now, in the second paragraph you write, [17] [18] "in order to reconcile buildings on the tracking [19] report with those in our marketing and installation 1201 reports," et cetera, can you tell me what the 1211 tracking report was that you're speaking of in this [22] paragraph?

Page 112

A: It's referred to in the last sentence of 121 the third paragraph. Pepper & Corazzini, we asked

them to put together a full report of when

[4] buildings were requested for a license and when

path coordination occurred, when FCC filings

occurred, dates the FCC authorities were

[7] forthcoming for either licenses or Special

Temporary Authority. We asked them to go back

191 historically and prepare that for everything in our [10] database plus work in progress going forward.

As I recall, part of the challenge of 1111 [12] getting this piece of paper done was just getting

[13] that tracking report and accessing the FCC records. [14] And as I recall, there are a lot of discrepancies

[15] there, not just things we had to reconcile with in [16] our records, but things that the FCC had to

[17] reconcile with their records to get us the

[18] information they needed to complete the report. It

wasn't as simple as picking up the phone. Q: Well, did the Pepper & Corazzini firm have [20]

[21] in their office copies of all the applications that [22] they had filed with the FCC on Liberty's behalf?

Page 113

A: I presume so, but I don't know. I didn't [2] ask that question. I know there was a substantial 3 amount of conversation required with the FCC to [4] provide all the dates and times and activities

required to fill out the report. Q: Now, when the FCC issues a grant, either a

[7] Special Temporary Authority or operating authority, [8] for a particular path, it sends back a piece of

paper to someone. Have you seen one of those at [10] some point in your career?

A: At some point I did, but for a long period [12] I did not. I was not involved directly in that

[13] loop early on when I was directly involved. [14] Counsel was in receipt of that, but it didn't pass

Q: Prior to the middle of 1995, did anyone at [17] Liberty, to your knowledge, maintain a file in [18] which those grants from the FCC or copies of them

[19] were kept? A: I believe it was maintained at operations [20]

headquarters, the technical operations center. It

Page 114 [1] responsible for that process in the company. I presumed it was there and/or with counsel. Q: Did you assume that counsel had copies of [4] any grants that were received? A: Yes. [5] Q: So I take it that even without going to [6] m the FCC, it would have been possible to have determined what applications Liberty had filed for microwave paths; is that correct? A: I don't know. I mean, you're asking me-[10] MR. SPITZER: The fact or his belief? [11] BY MR. BECKNER: [12] [13] Q: Your belief. A: I believe those people who had the records [14] [15] could put it together, but I didn't have access to their files or maintain their files, so I can't answer the question for them. Is that fair? Q: It's your deposition. You can only testify about what you know or remember, and that's what you're doing. That's fine. Let me get at it another way. Why was it pzz necessary to contact the FCC in order to get the

Page 115 [1] information that you needed to get to compile the [2] report that you discussed here in this memorandum? A: I don't know. I wasn't involved in [4] talking to the FCC or creating the tracking report, [5] so I don't know the answer to that, I only knew [6] there were substantial conversations with [7] Washington or Gettysburg. I wasn't a party to [8] those conversations. Q: Do you recall at the time of this [10] memorandum being surprised that it was necessary to [11] find out from the FCC about the status of Liberty's (12) applications and the status of Liberty's grants [13] from the FCC? A: I was apprised that there was that much [14] [15] confusion about who was doing what to whom, yes. Q: Now, in the four categories that you have [16] (17) created here, A, B, C, D in the middle of the page? A: Yes. [18] Q: I just want to establish what each of the [19] go categories mean. This may be semantics here, but 21] does category A mean buildings where you activated paths without a license?

A: Yes. [1] Q: So it's not a flawed license. There is no py license at all; correct? A: At the time I wrote this, I don't think I is was even clear on that. I knew this was where we is had a problem, so somebody told me that we didn't m have the proper authority. All right? What that meant precisely and did someone give me a legal memorandum on that, not that I recall. I knew we [10] had trouble here. Q: Now, the second category, activated jiz buildings served by hard wire where we applied for (13) backup licenses, what was that category? What did [14] that mean? A: That means where we were serving a [16] building by an interconnection within the same [17] block and wanted to assure that in every possible [18] case we needed or might need in the future an FCC [19] license, that we had applied properly for [20] everything possible and going through every procedure possible and required to make it happen. So if there was anything out there that we

Page 117 were about to serve, could serve, might serve, I didn't want anymore nasty surprises like this one. Q: So, for example, these activated buildings, these were buildings where you were already serving with the hard wire. A: Yes. Q: And if you were ordered by some governmental authority to stop serving them by hard wire, you wanted to have-A: Or the landlord changed his mind and didn't want us to use the connection through the backyard anymore, and we might have to get an FCC [13] license or he didn't renew the Liberty contract at 114] its term, then we might need an FCC license to ns supply that other building directly. Or they build [16] a building or there was some break in the wire 117 because of construction and we needed a backup [18] facility. Any reason whatsoever in the interest of caution and prudence, let us apply for it. Q: Now, the third group is nonactivated

[21] buildings under contract. I take it that group of buildings is Page 118 [1] buildings that you needed an FCC license to serve, [2] and the license application was sitting at the FCC [3] without having been acted on? A: That's correct. Q: And the third group is buildings where you [6] were still in negotiations to conclude a contract. [7] Strike the question. The fourth group includes buildings where 19] you were still negotiating for a contract which you [10] had received the contract you intended to serve by [11] means of microwave? A: Yes, More specifically, we were in final [13] contract negotiations, rather than submit hundreds, [14] which was perhaps the number of buildings we were [15] talking to and negotiating with, those that were [16] likely to require a license or likely to go to [17] contract in the next few months. Q: Now, in the last paragraph on the first [19] page I want you to clarify for me the meaning of [20] that first sentence that says, "we may want to [21] apply two paths to all commercial as well as

Page 116

|22| residential sites...

Did you mean both a cabled path as well as [2] a microwave path? Is that what you meant by [3] microwave paths?

(Witness reviews document.) [4]

A: I don't know what I meant there, to tell [6] you the truth. I think I meant apply for a path to [7] commercial buildings as well as-I don't think I

[9] buildings, even though in a commercial building it [10] may not be-it may not be required as much-it's

[11] unclear to me what I meant there. I can't figure (12) it out.

[8] stated it very well, as well as residential

Q: You can't tell me whether or not the two [13] [14] paths meant one microwave path and one cable path?

A: I don't think so. Perhaps when I was closer to it, I would understand that, but I don't [16] 1171

Q: Now, continuing on that paragraph, you wrote, (reading) two buildings appear to lack any [19] coordination initiative. 1201

A: Right. (21) Q: What does that mean? [22]

Page 120

A: I think it means that the two buildings [2] not only lacked the proper authority, but hadn't [3] been from the record properly coordinated. But (4) they were being served by hard wire, but apparently [5] no path coordination was initiated. That's all I can gather from that.

Q: Now, the final sentence may or may not [8] shed light on the previous one. It says, (reading) 191 one was coordinated but lacks follow-up, and the [10] New Jersey site was not part of our lawsuit which [11] encompasses all New York sites.

A: I think the reference there was because the hard wire paths had been challenged as not [13] authorized because they were cable systems that we should, in prudence, supply microwave backup. On the other hand, the challenge was, as I recall, made in New York State, so New Jersey, the one property in New Jersey that was served by hard wire wouldn't require the backup like New York might. [19]

Q: Was that property in New Jersey the [21] Lincoln Harbor Yacht Club? Does that sound [22] familiar to you?

Page 121

[15]

A: It sounds familiar. It could be. I'm not [2] familiar with it. I haven't been to that property.

Q: With respect to New Jersey, had there [3]

A: I think I followed out the lapse in my [6] understanding of this.

If when the first line of the last [8] paragraph where it says we may want to apply, I [9] suspect the word "to" should be the word "for," and [10] then it makes sense. I think that's a typo. And [11] that's why I'm losing my mind here, "on the 'B' [12] list, we may want to apply for all paths to [13] commercial as well as residential," then it reads well. So it's a typo which would read a lot better [15] if it was "for" rather than "to" because the "to" didn't make any sense. That certainly helps me.

Q: So when you say you want to apply for [18] paths, you mean microwave paths?

A: Yes. [19]

Q: Those buildings were served by hard wire [21] and microwave would be a backup?

A: Yes, backup, and do that for the

Page 122

[1] commercial as well as residential. So the purpose [2] of that paragraph is to add commercial as well as By residential to the backup list.

Q: Let's go back to this New Jersey site. I

[5] was going to ask you a question about that when you

supplemented your previous answer. I take it that with respect to New Jersey [8] there was no initiative or controversy about 191 occasional franchise in contrast to what was going

[10] on in New York.

A: No, there was not. Not that I know of. [11] Q: Now, I'm going to show you another [12] document after the Reporter marks it.

(Price Exhibit No. 3 was [14] [15] marked for identification.)

Q: Let me note for the record, Mr. Price, on the second page of Exhibit 2 what we have been [18] looking at, the last sentence of the memo says, [19] (reading) note that Mike Lehmkuhl has already [20] responded to my draft with the attached additions [21] and corrections.

[1] marked as Deposition Exhibit Number 3, which is a

21 table, and I would just like you to take a look at

[3] that and tell me, if you can, whether or not you

[4] believe this table was attached to the memo that's

isi been marked as Exhibit 2.

A: As I recall, that was the format of what I [7] had attached. Whether this is precisely the document, I don't know, but it's certainly the format.

Q: Let me read into the record the production numbers on Price Exhibit 3. They are from 15704 [12] through 15712 inclusive.

[13] Do you want anymore time to look at this document before I ask you any questions about it? [14]

A: No. You can ask them.

Q: Do you know whether or not the initial [17] format of this document-that is, the A list, the B [18] list, C list, et cetera-was that something that [18] was set up by you or by someone working at your direction, like your secretary or assistant?

A: I think we collectively devised it as a [22] good way to start to align the information.

Page 124

[1] Whether I did or my secretary set it up that way or [2] counsel gave it to me that way, I don't recall.

Q: Looking at the first page of the document,

[4] the A list, I note that for the first three

[5] buildings in the top of the list, there is no

[6] application date and no STA application date in the

[7] respective columns. You see that?

A: Yes.

Q: Does that mean at least as of the time [10] when this list was prepared, you were unable to [11] determine that an application had been filed for [12] these three buildings?

A: Yes. This was constantly updated as more [14] information was received, and this began with just [15] a patchwork of information that was gradually

Q: And that would also be true for the [18] building described as Liberty Terrace, which has no [19] application date and no STA application date?

A: Yes. I mean, it might be that the data [21] wasn't available. It might be that the license

[22] hadn't been applied for. It might be that it was

[1] served by hard wire and the license was decided not

[2] to be applied for. It could be for any number of [3] reasons, so I can't tell from the face of the

Q: Do you have any independent recollection [6] aside from what the document may tell you?

A: No. I don't.

Q: I note that in the column to the left of 191 the application date is a column "path coordination [10] date.

What does that refer to you, if you know? A: I presume it's the date that the path

[12] [13] coordination firm had completed the coordination or [14] could have begun the coordination but the date at which coordination was done.

Q: Okay. For those four buildings that I [17] just asked you about, you note that the [18] coordination date is given as July 3rd, 1995. You

see that? [19] [20]

[11]

[21]

Q: You understand that one of the parts of

A: Yes.

[19] went into cancer surgery and she is getting out of

1201 the hospital later this week or may still be in the

211 hospital later this week, and he would prefer not 221 to come on Friday but is willing to come next

A: Precisely right.

[20] Q: And what I'm getting at here is simply an [21] attempt to further date this document that we are

[19]

[22] looking at.

Page 126 Page 129 (1) the FCC is the frequency coordination for the path And so the question I would ask you is, based on seeing these dates of July 12, 1995, as [2] for which you are seeking licenses? By STA application dates, would it be fair to assume A: That's correct. [4] that that document was prepared after July 12? Q: So, for these four buildings where the is coordination was done on July 3rd, 1995, an A: That is correct. Q: I think that's about the best we are going application could not have been filed prior to that that would be complete; is that correct? [7] to do today with this document. A: Yes, I would presume so, that being the MR. BECKNER: Off the record for a second. procedure. (Discussion off the record.) 191 Q: And those dates would also suggest that BY MR. BECKNER: [10] [10] this Price Exhibit 3 that we are looking at was Q: Mr. Price, I'm going to show you what was [11] [12] prepared sometime after July 3rd, 1995? [12] previously marked as Exhibit 32 to Mr. Foy's A: Yes. [13] deposition, and I will represent to you that it's a [13] Q: Do you know whether or not this document [14] Copy of Appendix A and Appendix B to the Hearing [14] [15] that's Exhibit 3 went through successful drafts? [15] Designation Order from the FCC in this case. A: It did go through successful drafts. As I (Document handed to the witness, and 1171 said, the information was accumulated, and as it [17] witness reviews document.) was accumulated, it was added to the sheets. A: Yes. [18] Q: Okay. If you note, I'm going to direct Q: Do you know what happened to the earlier [19] drafts of this document? In other words, you just 201 your attention primarily to Appendix A, and you [20] 21] said that as this new information would come in, it note that by some of the addresses there are little would be added to the sheets. The previous [22] asterisks, and at the bottom of the page the **Page 127** Page 130 [1] versions of the sheets in those circumstances, what [1] appendix says Liberty activated service on these [2] happened to them? Were they thrown away? [2] paths prior to applying for the license. Do you A: I didn't prepare them. I don't know. [3] see that? [4] There might have been one draft. There might have A: Yes, I do. [5] been 12. I don't know. Q: As you sit here now, do you have any Q: Do you recall having seen more than one [6] reason to believe that the assertion made in this my version of Price Exhibit 3? 7 Appendix A, that the asterisked paths were A: Yes, I recall having seen more than one [8] activated before a license was applied for, was [9] incorrect? version. Because often, even from the Marketing A: I have no reason to believe it's [11] Department certain buildings were under negotiation [11] incorrect. [12] or not under negotiation, certain buildings would Q: If you go back to your Exhibit 3, Price [13] end up transposed on to one list which was through [13] Exhibit 3, which is still before you, if you look [14] clerical error which should be on another list, et [14] at 440 East 56th Street, which is the top entry on [15] cetera. [15] the "A" list of Price Exhibit 3? Q: So I take it that you're unable to tell me A: Right. [16] [16] [17] whether or not this particular version of the (Telephone conference call with Judge [17] [18] table, which has been marked as Price Exhibit 3, [18] Sippel at 3:20 p.m.) JUDGE SIPPEL: Good afternoon. was attached to the memorandum that is Price MR. BECKNER: This is Bruce Beckner at [20] Exhibit 2? A: No, I cannot say for sure. [21] Fleischman and Walsh. We are here in my firm's [21] [22] conference room in Washington, and we have been Q: I would like you to take a look at the "B" [22] Page 128 Page 131 [1] list, which is in the table for 152 West 57th [1] taking the deposition of Mr. Peter Price, and it's 12] the time of day for us to call you. We have [2] Street and 120 East End Avenue. There is an STA [3] Mr. Weber and Mr. Keam of the Wireless Bureau and [3] application date of 7/12/95. Do you see that? [4] Mr. Holt of Cablevision and myself on behalf of A: Yes. [4] Q: What I want you to tell me, if you can, is [5] Time Warner. And we have Messrs. Spitzer and [6] whether or not the dates that are in this last [6] Begleiter on behalf of Liberty. And we also have a [7] Court Reporter who, at our request, is making a [7] claim, the STA application dates, are as far as you [8] know the dates when these applications actually [8] record of the proceeding. We have a number of things to ask you were filed. 191 A: I can't tell you that. I only know what I [10] about, and I will let Mr. Weber start first, if [10] my see here. I didn't do the filing. [11] that's okay MR. WEBER: Yes, Your Honor. This is Joe Q: Well, in terms of requesting the [12][12] [13] information that ultimately made its way into the Weber with the Wireless Bureau. (131 JUDGE SIPPEL: Good afternoon. [14] report, was it your intent that the information [14] MR. WEBER: Our contact with Mr. Stern, [15] that would go into this column would be the date [15] who we scheduled to be a witness this coming [16] for when something happened? [17] Friday, he was one of the contractors for Liberty, A: That's correct. [17] Q: Not the date when it's planned to happen. [18] he had informed us that this past weekend his wife [18]

Page 132

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[1] Tuesday or Wednesday, which, of course, is beyond
g the deadline you set for discovery. However, in
ight of the circumstances, we would request that
  we be allowed to depose him either next Tuesday or
is next Wednesday.
     JUDGE SIPPEL: Consider that done.
161
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MR. BEGLEITER: Liberty has no objection. [7]

JUDGE SIPPEL: Thank you. I assume that **[B]** 

would be in everybody's interest. 191

MR. BEGLEITER: The second issue, Your [10] 111 Honor, is if you recall during the deposition of [12] Edward Foy, which was a week ago yesterday, Your [13] Honor requested a sequestration order with regard 114) to witnesses and my clients.

JUDGE SIPPEL: Correct. [15] MR. BEGLEITER: And I look at 47 CFR [16] [17] 1.301(b), which gives me the opportunity to request [18] from you an appeal, by leave of Your Honor, to the [19] Commission on that ruling. I believe the ruling presents a novel question as to whether the client

[21] can be barred from reviewing the deposition

[22] transcripts and also from being told what

Page 133

[1] transpired at the deposition specifically with

[2] regard to the questions and answers.

So I would respectfully request, pursuant [4] to 47 CFR 1.301(b) that we be given leave to appeal [5] to the Commission.

JUDGE SIPPEL: Let me hear from-who wants

[7] to answer that? The Bureau? Mr. Beckner? MR. WEBER: Well, we certainly have no

191 objection to appealing it. We will file an

[10] opposition to the appeal, but if he feels the need [11] to go to the Commission to try to appeal it, we don't oppose that. [12]

JUDGE SIPPEL: You don't oppose an appeal, [13]

[14] Mr. Beckner?

[22]

MR. BECKNER: Yes. I would like to get a [15] [16] clarification from Mr. Begleiter as to what exactly [17] disturbs him about your ruling. It sounds like what he's concerned about now is that he would be [19] unable, after a witness is deposed, to show that witness in advance of the hearing the transcripts

of other witnesses' depositions.

Is that right, Bob?

Page 134

MR. BEGLEITER: I would say it's both, and [2] on its own terms we want to appeal Your Honor's [3] ruling last week as it applies to depositions and [4] discovery. And Mr. Beckner and I had a [5] conversation before the telephone conference that [6] Your Honor would issue the same sort of ruling prior to the hearing, if requested, by one of the [8] JUDGE SIPPEL: Wait a minute now. Let's

[10] take these one at a time. We are talking about [11] getting the independent recollection of witnesses to essentially the same factual situation.

Otherwise, there wouldn't be a concern about this. [14] But that has got nothing to do with preparing for

[15]

MR. BEGLEITER: In other words, there would be no sequestration of witnesses-I will be permitted to-

JUDGE SIPPEL: I'm sorry? [19] [20]

MR. BEGLEITER: I would be permitted to

JUDGE SIPPEL: Well, yes, I would rule [2] that way, unless again there was a specific reason B) or a specific basis or a specific situation which 19] could be unique in this case as to why I should grant that kind of relief. The sequestration that we would grant at the hearing is not to have a fact witness that's going to testify to the same matter to be in the courtroom while others testified.

Now, I may make some modification of that no for purposes of the officers, the Chief Executive [11] Officer, but the easy answer to that is he just 1121 goes first, but that's at the hearing. That's a [13] whole different ball of wax.

1141 MR. BEGLEITER: Without letting us get ns ahead of ourselves, we would like to appeal your no ruling of last week and see where that goes. We want to preserve that right at this point. [17]

[18] MR. BECKNER: Your Honor, this is Bruce [19] Beckner again. What I'm understanding from your comment is that your view of the scope of your pay order is that it affects depositions only and does [22] not affect what happens at the hearing or before

Page 136 [1] the hearing, and presumably any party could come to [2] you before the hearing and ask for some further sequestration order.

JUDGE SIPPEL: That's always available, I [5] mean, the opportunity to request the sequestration order is available. What I'm telling Mr. Begleiter

[7] I'm telling everybody right now. Right here

[8] sitting here today, I'm not prepared to say that 19] depositions can't be shown to witnesses. That is,

the depositions of other witnesses can't be shown [11] to persons who are going to testify at the hearing.

MR. BECKNER: Okay. [12] JUDGE SIPPEL: That's a whole different [13]

[14] thing Again I want to go back to why I gave

[16] Mr. Beckner the relief he wanted in this situation, and that is because the depositions are the first [18] time you get a chance to put these witnesses on the [19] record. What I want to see is their independent [20] recollection of what happened.

MR. BECKNER: I understand that, Your

[22] Honor, and that was the basis of my request at the

Page 137

[1] time and the response I would have to [2] Mr. Begleiter's motion.

Now that I understand Your Honor's view of [4] the rulings, I think it's silly for him to appeal 15) your ruling because by the time it's decided, it's [6] going to be moot, the depositions are going to be n over, and you just told us the ruling does not [8] apply to the hearing itself.

JUDGE SIPPEL: That's correct.

MR. BECKNER: So I would oppose the appeal [11] on that basis, on the fact that it's going to be [12] moot at the time it's decided.

JUDGE SIPPEL: That too is correct.

[14] However, again so that everybody is forewarned on [15] this and this is what my normal procedure is, at [16] the hearing I do not permit fact witnesses to be in the room to listen to people who are going to testify to the same thing before they testify.

And as I said, I may throw an exception to that for purposes of permitting the Chief Executive [5] inadvertently.

(1) that is to have the Chief Executive Officer testify gy first, and then he could sit there or she could sit 131 there and listen to the whole thing and don't have 41 to worry about testimony being crafted even

I'm not suggesting that this is going to m be a big schematic device to upset the credibility (8) of witnesses. I'm simply saying it's human nature m that you're going to get your own recollection

[10] clouded if you hear somebody else talk about the [11] same situation at the same time.

MR. BEGLEITER: My client would like to [12] insure that the issue that is raised by the [14] sequestration order of last week be preserved, and [15] although I understand what Mr. Beckner is saying, we would ask permission to file an appeal with the Commission.

MR. HOLT: This is Mr. Holt. I'm not [19] certain Mr. Begleiter made the showing necessary to [20] sustain the ruling that he seeks. He's made a [21] general assertion that raises a novel issue, but (22) other than that, he hasn't provided any supporting

Page 139 [1] information to sustain that argument. So on that

[2] basis, his request can be denied.

MR. BEGLEITER: I have done a little bit 41 of research and I cannot find the case in which the [5] party was foreclosed from either reading [6] depositions or from being told what occurred at the

[7] depositions, and I believe that is a novel ruling.

I will point out when the ruling was [9] requested, no one cited us to a portion of the [10] regulations or cited to a case. I don't believe a [11] case like that is in evidence. In it's analogous 112 to Federal Rule of Evidence 15 which permits [13] sequestration at trial, which Your Honor would [14] recognize does not go so far as to sequester a

[15] Darty JUDGE SIPPEL: I told you how I would [16]

[17] handle that. I don't see this as being-this is an [18] interlocutory ruling. You want to take it up to the Commission on the basis of it being a novel

question of law, I don't see it that way. But I'm [21] waiting to hear from everybody else before I rule

[22] on this. I heard from Mr. Holt, Mr. Beckner, and I [1] heard from Mr. Weber. Is there anybody else who

(No response.)

[2] wants to take a position on this?

[3] JUDGE SIPPEL: Then the only other is question I have is, I'm not inclined to do this, [6] but if I should grant the right to take an appeal, what happens to the rest of the depositions?

MR. BEGLEITER: We are not asking them to

be adjourned. [6]

[21]

JUDGE SIPPEL: What's the point of taking [11] up the intermediate appeal? You heard what my prospective ruling is with respect to sequestration at the hearing. I don't hear anybody asking that [14] these depositions be kept from witness preparation [15] before the hearing.

Mr. Beckner, what's your position on that? [16] MR. BECKNER: My position is that any [17] witness who has already been deposed should be permitted to review whatever he or she wants to review prior to the hearing

I would be concerned for the same reasons [22] that Your Honor was concerned about a hearing

Page 138

[22]

[1] witness who had not been deposed, reviewing all of this other material for the same reasons that you p brought up, and that is that there is no record of 14) the witness's unrefreshed and independent recollection of the events in question. JUDGE SIPPEL: That creates a whole

different series of considerations with respect to some witness who is put on a witness list who m hasn't been flagged up at this point for no deposition, of course with the exception of

[11] rebuttal witnesses. And then we get into a whole (12) different situation.

But from what I heard thus far, I don't 114 see any purpose. I certainly don't think this is a [15] novel issue. I think rulings like this are made on [16] a day-to-day basis in trial courts. I'm not saying 1171 the rules are all going to be the same, but they [18] are not going to be uniform because the nature of [19] the ruling like this is you have to take it based on the situation as the trial judge sees it at that [21] particular time.

In light of the haste at which this case

Page 142

Page 141

in is being put together, I can't run the risk of 2 having independent recollections being adversely 31 affected in some way. It could easily happen, as I [4] said. From my vantage point, it could easily s happen.

So my determination is that there hasn't 17) been a showing of novel issue made here, and [8] particularly in light of my prospective ruling with 191 respect to the use of these depositions in hearing [10] preparation, I don't see where there is any [11] prejudice shown, really. I really don't. I'm not [12] asking Mr. Begleiter or Mr. Spitzer to agree to na that.

MR. BEGLEITER: It is our position, Your [14] [15] Honor, that this prejudices-I don't want to [16] belabor this, Your Honor, but the only point I make [17] is if we take it up to the Commission, the

[18] Commission rules before the hearing, it may alter [19] the way in which the depositions are accepted at [20] the hearing. But again I'm not going to belabor [21] the argument any further.

MR. WEBER: Your Honor, this is Joe Weber

Page 143

Page 140

[1] with the Bureau. I could speak about what the Commission [3] would rule before the hearing. Since the [4] Commission would likely consider this a moot point, [5] I think it would be very unlikely the Commission would rule prior to the deposition that exceptions would be due in this proceeding, and therefore I can't see the Commission acting quickly on this p because it's not an important issue, and there is [10] no need for timely decision. I wouldn't expect a [11] decision in less than a year. They could make [12] exceptions to whatever initial decision you could [13] come out with to raise this issue and it will get [14] reached as timely as their motion now.

JUDGE SIPPEL: I will make no comment to [16] that exception. I recognize that the Bureau does [17] not disagree with my ruling.

I don't think I have to restate that, but [19] since I'm making these rulings on the record, I [20] probably should. This again does not preclude [21] Mr. Begleiter and Mr. Spitzer or anyone else who is representing Liberty's interests from going over